

MDA Secures 30+ Pallets of PPE for Dentists

Al Garver, MDA Executive Director

In mid-March, MDA was notified that the Montana State Department of Emergency Services was ready to offer another disbursement of PPE from state stockpiles. A series of communications indicated the state now had surgical gloves and disposable gowns, in addition to N95 masks (3M) and disposable face shields. Because gloves were now the most difficult PPE item to secure, MDA requested 600,000 small and 600,000 medium gloves, to ensure every licensed dentist would get 1,000 of each.

On March 29, 2021, MDA received notice that 360,000 nitrile gloves were allotted. We also asked for 120 N95 masks per dentist and were granted that request. We also asked for an allotment of gowns and face shields and were granted



Soldiers in the Montana National Guard load PPE onto a U-Haul for delivery to Great Falls dentists. Photo by Al Garver

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Description	Total Units	Estimated Value
Small Nitrile Gloves, 1 pallet	120,000	\$ 36,000
Medium Nitrile Gloves, 1 pallet	120,000	\$ 36,000
Large Nitrile Gloves, 1 pallet	120,000	\$ 36,000
Gowns, 15 pallets	90,000	\$247,500
N95s, 3M-8210, 11 pallets	72,000	\$198,000
Face Shields, 5 pallets	15,900	\$ 35,775
		\$589,275

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Its been a _____ year!

This is my last time writing this column as your MDA president. In reflecting on the year, you could substitute so many different words into the title sentence and you would be accurate in your assessment: “bad, sad, tough, frustrating, interesting, memorable, innovative?” At this point, there is no need to dwell further on all of the obvious downsides of the past year (in our practices, in the world, and legislatively in Montana), but I think dwelling on the upsides is worthwhile because there were many.

1. Despite being more physically separated, we widely adopted technology for connecting us. We were all inundated with Zoom meetings over the past year, but it proved to be a good tool for including more people in district meetings that may not have attended (because of young children at home or long distances to travel to attend the meetings). Clearly, in-person meetings bring much more richness to the experience, but especially in small districts separated by large distances, Zoom meetings could continue to



DR. JASON TANGUAY
President

prove a useful tool in the future. The MDA will soon be showcasing our own web platform called TradeWing to make meetings, information sharing and communication easier for districts, committees and groups with similar interests (medicaid, orthodontics, etc). We will have the ability to schedule video meetings, (and access archives of them), share and store documents and survey and send messages to members and groups. You’ll be hearing more about this in the near future.

2. We were able to demonstrate the power and utility of active vibrant professional associations like the MDA. The association, via its staff and volunteers, was able to achieve so much more than any of us could have dreamed of individually. The MDA’s ability to advocate in changing times was critical; communicating with the state to acquire things like PPE, rapid tests, and answers to important questions from members.

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Montana
Donated Dental Services (DDS)

P.O. Box 1154
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MONTANA DONATED DENTAL SERVICES (DDS) PROGRAM

Second Quarter Report for July 1, 2020 - December 31, 2020

*Funded by the Montana Department of Public Health and Human Services -
Developmental Disabilities Program, Montana Council on Developmental Disabilities,
and the Dennis and Phyllis Washington Foundation*

Highlights

- 88 patients served and \$140,992 in treatment donated thus far.
- Recruited 6 new volunteer dentists.
- \$4.37 worth of care donated for every \$1 spent supporting volunteers.

The DDS Program in Action

“Richard,” 50, is a widower who lives with his disabled parents in Marion. In addition to having developmental disabilities, he suffers from numerous serious health problems: a degenerative brain disorder, peripheral neuropathy, fibromyalgia, degenerative disc disease, foraminal stenosis, thyroid problems, gout and arthritis. To make matters worse, his oral health was deteriorating as well. Richard’s medication caused dry mouth and as a result, his teeth had become decayed and broken, causing significant pain.

Sadly, Richard could not afford the dental treatment he needed. Before his health declined, he worked as a draftsman for many years. Now, he survives on a Social Security Disability benefit and struggles to make ends meet. Though he desperately needed help regaining his oral health, it seemed he had nowhere to turn for help and would have to continue living in pain from his decaying teeth.

Thankfully, a generous DDS volunteer general dentist referred Richard to the program and offered to donate full upper and lower dentures. One oral surgeon extracted Richard’s remaining teeth and another oral surgeon smoothed his jaw bone and removed excess bone. A volunteer laboratory also helped by fabricating the dentures at no charge. Thanks to these caring volunteers, Richard received \$13,270 in life-changing care that restored his dental health and gave him a new reason to smile! During treatment, he commented that he was “*happy for the pain to stop and to have a much better quality of life.*”

Program History

- Established in 1997
- 1,485 total patients served
- \$5,383,655 in total care donated by volunteers
- Statewide Volunteer Network: 198 dentists and 44 labs

The DDS program helps individuals with disabilities or who are elderly or medically fragile and cannot afford or otherwise access treatment for severe dental conditions. As a result of their ages or disabilities, they cannot work and depend on government assistance for their health care. Medicare generally does not provide dental coverage and Montana’s Medicaid program only provides emergency dental benefits for most adults (individuals with developmental disabilities, however, receive more coverage than others).



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NEWS YOU CAN USE

Dental Staffing Service Growing in Montana

RDH OnDemand, LLC, was started by two entrepreneurial hygienists who now staff and place credentialed and highly qualified dental hygienists and dental assistants. The “RDH” in their business name actually stands for Reliable Dental Help, even though it would be easy to presume they just staff hygienists. They serve dental offices across Montana and are currently contracted with more than 35 dental practices.

Their mission is to be able to place staff on short notice and for any length of time. They cover payroll, taxes, scheduling and other logistics, to make it seamless for dentists to utilize their team. All of their hygienists and dental assistants are employed at dental practices, but can offer additional man-hours to other practices on their days off or on weekends.

The owners are Lynsee Openshaw and Tracy Enterline, and together they have more than 50 years of experience in dentistry. Since they began in September of 2019, they have staffed 510 days of dental hygiene coverage and 165 days of dental assistant coverage. Although longer notices are easier for them to staff, they have often arranged



RDH OnDemand owners Lynsee Openshaw and Tracy Enterline have more than 50 years of experience in dentistry.

same-day or next-day staffing, which is invaluable to a dental team who would have to reschedule appointments.

Lynsee Openshaw, RDH, BSDH, graduated from Sheridan College and continued her education at The University of Wyoming, where she obtained her bachelor’s degree in Dental Hygiene in 2011. Prior to moving to Sheridan, Lynsee was a dental assistant and continued that work throughout hygiene school. She is an active member of the American Dental Hygienists’ Association (ADHA), Montana Dental Hygienists’ Association (MDHA) as well as the Billings Component. After years of temping for area dental offices on her available days from her full-time job, Lynsee saw the need for a dental staffing company in Montana and RDH OnDemand came to reality. Lynsee continues to work as a clinical hygienist when needed, but is enjoying her dream of business ownership.

As a native Montanan, Lynsee has a special place in her heart for the outdoors. On her free time, Lynsee can be found hunting, fishing, camping, boating, four wheeling,



www.rdhondemand.com

Lynsee Openshaw, RDH, BSDH 406-647-3141
Tracy Enterline, RDH, BS 406-425-0022

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Dental Shade Photography Basics: Colorful Gloves



Mitch Bourgeois, CDT
Ceramist, O'Brien Dental Lab

Once upon a time, you could only get medical gloves in one color...boring. Now, medical gloves come in a variety of materials and a rainbow of colors. Although practitioners love the choices, having such a color choice is not always best. Here's why.



You see, teeth naturally reflect what is around them. Wearing a red shirt or sitting on a blue sofa...all these things influence how we see color around us. You may not recognize that this is happening in everyday life because it doesn't really matter.

However, when it comes to taking shades, accurate color matching obviously matters.

Reflections Matter

Because teeth reflect their environment, that environment needs to be protected from competing colors when determining shades and taking shade photographs. We frequently see photos of teeth and shade tabs that look okay at first glance. However, upon closer inspection, we begin to see colors that aren't in the mouth. Looking at this photo, you can see the green reflected on the shade designation is also seen on the shade tab and the teeth!



And in the next photo, the pink from the gloves reflects off the teeth and will affect what we think we see.

Remember, natural dentition truly represents nature's colors: pink, red, gray, blue, brown, black, yellow, and yes, sometimes even green. Even though those colors may, in fact, sometimes be present, you don't want us to see them unless they are actually there!



The color of the gloves will reflect in the teeth

Sometimes Boring is Best

It isn't unusual for us to ask a patient to remove lipstick or cover brightly colored clothing before taking a shade or doing a custom stain in the lab. And it's also essential to keep in mind what things in your office or operatory may be skewing your perception of the patient's natural tooth color.

Here are some boring tips to keep in mind:

- Have the patient remove any lipstick or lip gloss
- Cover brightly colored clothing – yours or the patient's
- Take photos in a room that uses Natural Daylight or Color Corrected lighting

And although you now have numerous glove colors to choose from, using light blue, skin-tone, or neutral-colored gloves is your best choice. These simple changes can make a big difference in the accuracy of photos and your patients' satisfaction.



Neutral or light blue gloves have minimal impact on the color of the photo

We hope you found this article helpful. If you have any questions or comments, please email us at customerservice@obrientalab.com. To subscribe to our educational videos and articles, please visit obrientalab.com/subscribe.



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THE MONTANA ORAL HEALTH FOUNDATION

MOHF Update and Auction

Grant: In November, the MOHF Board of Directors granted \$500 to the Helena 4-H Youth Foster Care project to fill and distribute 500 care backpacks to Montana's foster youth. Each pack contains a hairbrush, a journal, pencils, a hand-made quilt, dental hygiene supplies, and informational brochures.

Ms. Megan Goroski, National 4-H Equity Ambassador, wrote, "It's important to maintain one's oral health, so we hope that these supplies will encourage and remind Montana's foster children to brush and floss their teeth, even when they're experiencing domestic hardships."

With all of the supplies purchased, the 4-H team has 100 backpacks left to assemble and distribute. They hope to complete the project by mid-April. For more information, go to KTVH Report: <https://www.ktvh.com/news/Helena-4h-ambassadors-fill-backpacks-for-foster-care-children>.

Auction: The Annual Meeting auction is on! MOHF's board is seeking donations from each district. The most popular items include weekend getaways to ski, golf, fish, and individual pieces like fly rods, baskets of local wares or brews, and hand-crafted items. Let the bidding wars begin!

Please contact Pamela Maslanka, mdaoffice@montanadental.org, or 800.257.4988, with the description and value of the items your district will donate and bring to Missoula. Thank you.



4-H volunteers gather backpacks for distribution to 500 Montana foster youth.

In November, MOHF pledged to provide \$25,000 to the Great Falls College Dental Training Program to fund equipment for an operator in their new expansion. To date, the campaign has generated over \$20,000. MOHF would like to thank MDA members who have donated through the dues renewal process, and three significant donors: Linda Miller, Paradise Dental Technologies (PDT) in Missoula, pledged \$5,000; the 9th District in Billings pledged \$4,000, and the 2nd District in Missoula pledged \$2,000.

MOHF hopes to exceed the projected \$25,000. If you're a district leader, please encourage your membership to fund a district pledge. Thank you for your continued generosity.

Dentistry's Top Game Changers: 20 Innovations for Successful Teams

Presented by Dr. Mark Hyman
Thursday, 8:00 am–4:30 pm | 6 CEC | Lecture

When living life in the fast lane of private practice, how do you improve each patient's experience as you deliver optimal care? Highly successful teams constantly reimagine, reinvent and implement change to assure success during turbulent times. Prepare to laugh and learn about the Top 20 Game Changers!

Learning Objectives:

Evaluate and implement advances in dentistry.

Capitalize on individual skills of your dental team members to improve productivity.

Apply new techniques for keeping your team focused and enthused.



Dr. Hyman is a renowned dentist in Greensboro, NC, and a public speaker whose work is characterized by his warmth, enthusiasm, sense of humor, and passion for dentistry. As an accomplished seminar speaker, he has lectured throughout North America and Europe at every major dental meeting.

Since 2001, Dentistry Today magazine has selected Dr. Hyman as one of the top speakers in dentistry. Dr. Hyman currently serves as an Adjunct Full Professor at the University of North Carolina Adams School of Dentistry in Chapel Hill, NC.

THURSDAY NIGHT MUSIC

The **SunsAh406** are a Helena, Montana, 3-piece ensemble. Tight harmonies and unique song choices make for an ear-catching sound and great dance music. In 2018, they opened for Sawyer Brown's concert in Montana.

Sponsored by Paradise Dental Technologies.

Battling and Beating the Demons of Dental Assisting

Presented by Kevin Henry
Thursday, 8:00–11:00 am | 2 CEC | Lecture

Dental assistants want to be compensated fairly, feel respected and look forward to the work they love to do.

Every day, dental assistants face a variety of challenges in their job. How those challenges are met can affect the professional and personal lives of these valuable team members. In this fast-moving and interactive course, dental assistants will learn how to identify the issues that can "get under their skin" and how to deal with them.

We'll explore the typical dental assistant's four main job-related concerns (money, respect, teamwork and attitude) and identify steps to embracing one's own potential and leadership mindset. Additionally, dental assistants will learn why they are a key part of the dental practice's business success and what they can do to not only enhance their own careers, but also the bottom line of the business.

Course Objectives:

Identify on-the-job challenges that could affect performance and happiness

Understand the steps that can be taken to minimize the effects of those challenges

Explore how to have a more productive and fulfilling career as a dental assistant



With more than 16 years in the dental publishing industry, **Kevin Henry** is the former group editorial director for Dental Products Report and managing editor for Dental Economics. He now serves as the co-founder for IgniteDA.net, a community designed to empower, enlighten and educate dental assistants. He speaks to dental assistants throughout the country, reminding them of the important role they play every day in their practice. Kevin was recently named as one of the top five influential voices in the industry on Twitter. You can follow him at @kgh23.

Radiography Study Class

Presented by Salish Kootenai College Dental Assisting Instructors Danica Luedtke, CDA ,BAS and Jennifer Hoff, CDA, BAS

Thursday, 1:30–3:30 pm | 2 CEC | Lecture

Montana dental auxiliaries must be certified by the Montana Board of Dentistry before they are allowed to take radiographs. This course offers a comprehensive radiography review for dental assistants needing to take the DANB (Dental Assisting National Board) Radiation Health and Safety exam, the only exam approved by the Board of Dentistry for dental assistants who have not previously been certified.

Reducing Stress and Finding Work-Life Balance

Presented by Kim McCleskey

Thursday, 1:30–5:00 pm | 3 CEC | Lecture

In January 2019 a study of 2,053 dentist in the UK indicated that more than half of dentists say that stress is affecting their practice. 17.6 % say that they have considered suicide. Research shows that 43% of adults suffer adverse health effects from stress. The cost to individuals and organizations continues to climb and we have very little information to implement protocols to combat the issues.

In this lecture you will gain a deeper understanding of what stress does to you and those around you. We'll uncover the difference between negative stress and plain old stress of a hard day at work, and provide practical solutions to reduce negative stress and find the pathway to health and happiness.

Learning Objectives:

Stress is a killer—learn how to identify and implement positive change to protect your health, business, and personal life.

Learn the difference between good stress and negative stress, and tools to make the kind of change that will give you quality of life.

Learn how to reframe stress to use it as a catalyst for change.

SPONSORS Thank You!

MDA appreciates this special group of companies whose sponsorship underwrites this meeting.



Aesthetic Oral Arts



AVITUS DENTAL
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Actions and Algorithms for Medical Emergencies: How to Save a Life (Including Your Own)

Featured Presentation by Dr. Daniel G. Pompa
Friday, 8:00 am–4:30 pm | 6 CEC | Lecture

A crisis situation can, and likely will, occur at some time in your practice. Many potential medical emergencies can be prevented. Gain a comprehensive command of the essential knowledge and skills needed to handle a life-threatening medical crisis.

Medically compromised patients are coming to our offices more than ever before. Acquire “up to the minute” knowledge of actions for dealing with a medical emergency while challenging preconceived or outdated ideas. Dr. Pompa discusses the prevention, preparation, recognition, and management of medical emergencies. The presentation is delivered in an interactive, high energy, multi-media presentation frequently described by attendees as “highly informative,” “engaging,” and “exceptional.” A step-by-step medical approach using basic physical diagnostic methods is reviewed, giving the attendee a clear understanding of these medical findings.

Explore how “conversational history” will uncover medical issues not revealed by the standard health history form. Learn simple, non-invasive critical tests that can reduce overall risks. Define indications for emergency drug use and proper dosages, as well as demonstrate how to assemble and maintain an ideal emergency drug kit. The newest techniques for drug administration will be shown for participants to hone their skills utilizing simulation models and real drugs.

Attendees will receive and review color-coded instructional cards depicting the most common life-threatening situations, providing an easy to follow action-plan for both dentists and team members. Review legal and moral obligations that are presented during a medical crisis.



Dr. Daniel G. Pompa, practiced Oral and Maxillofacial Surgery for over 30 years in New York and now lectures full-time. Dentistry Today has cited Dr. Pompa as a “Leader in Continuing Dental Education” for 2018 and 2019”. He has presented over 600 lectures worldwide.

He is a Fellow in both The American Association of Oral and Maxillofacial Surgeons and the International Congress of Oral Implantologists. Dr. Pompa is also an inventor, having been issued a US Patent for his contribution in developing a protocol for CT Guided Surgery in Dental Implantology.

Learning Objectives:

- Discover three simple chair-side, non-invasive tests to help avoid an emergency
- Recognize the most frequent life-threatening emergencies and know when and why they occur
- Review a systematic approach to treat the most common life-threatening scenarios
- Learn how to develop a plan for the office team when dealing with a crisis event
- Determine when to administer the essential “Top 10” emergency drugs
- Understand legal and moral obligations presented by medical emergencies

MoDePAC BREAKFAST

with Governor Greg Gianforte

Friday, May 7 at 7:00 am

Governor Gianforte will review key law changes that will benefit small business owners in Montana.



Building Your Practice through Internal Marketing

Presented by Kim McCleskey
Friday, 8:00 am–12:00 pm | 3 CEC | Lecture

Enhancing the patient experience is the secret to a successful growing practice and it can only be done through a focused and intentional Internal Marketing Strategy. In this course, we will lay the foundation and discover the 4 pillars necessary to create a powerful internal marketing strategy.

With 30 years of experience in the dental field, **Kim McCleskey** has managed individual practices and overseen multiple practices simultaneously as Director of Operations. Kim owned and operated her own consulting business specializing in practice start-ups, practice management, strategic business planning, leadership coaching, team development, and acquisitions. In 2017 Kim merged her company with the Avitus Group to start Avitus Dental Management Solutions, where she built a successful Virtual Insurance Billing company. Today Kim is a practice transition consultant and broker for Professional Transition Strategies.

Kim is a certified professional business coach, a member of the Academy of Dental Management Consultants (ADMC), Dental Expert Network (DEN), and a fellow with the American Association of Dental Office Managers (AADOM).

Learning Objectives:

- How to stop the revolving door of patient attrition. For good.
- Discover what you have to offer your patients that will persuade them to refer everyone they know to you.
- How to implement a Referral and Reactivation Program

TRADE SHOW VENDORS

See the latest in dental technology and practice services and visit with company representatives at Montana's largest dental trade show. "Walk-around" lunch buffets and breaks will be served in the exhibition area. MDA appreciates the participation of these exhibitors. (List as of January 15, 2021)

Aesthetic Oral Arts	Directa, Nordent, Preventech,	PDT/Paradise Dental
AFTCO Transition Consultants	Shofu	Technologies
Artisan Dental Lab	Goldbay Refining	Practice Management
Assured Dental Lab	iCore Connect	Associates
Avitus Dental Group	Impladent Ltd	Precision Dental Labs
Bank of America Practice	Intrepid Credit Union	RDH on Demand
Solutions	The Knutzen-McVay Group	Sprout Oral Health
Brasseler USA	Montana Dental Laboratory	Surgitel
Burkhart Dental Supply	Montana Med Express	Unified Smiles
Consani & Associates	MMA Health Plan	Univision Computers
Ddsmatch	NSK Dental	VITA North America
Dentsply Sirona Endodontics	O'Brien Dental Lab	Waypoint Wealth Management
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MDA ANNUAL MEETING

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Register online at www.MontanaDental.org OR complete the registration form and mail to MDA.

HOW TO REGISTER

All attendees must be registered to participate in courses or events.

Include all names of attendees as you would like them to appear on the conference badge. Use additional sheets if necessary.

Fill in Registration Code and Fee for each attendee.

Fill in Course and Event Codes that each participant will attend. Please include the daily luncheon buffets you plan to attend.

Total conference fees for all participants and complete the payment form.

• *Partial registration is not permitted.*

• *Due to COVID, meeting packets will be mailed to dental offices. Please review the packet for accuracy upon delivery.*

FEES

	By Mar 15	Mar 16– Apr 15	After Apr 15
1 MDA Member	\$350	\$375	\$425
2 ADA 11th District Member of AK, ID, OR, WA	\$365	\$390	\$440
3 MDA Retired Member	\$85	\$110	\$150
4 ADA Member outside 11th District	\$355	\$380	\$430
5 Non-Member Dentist	\$750	\$775	\$825
6 Hygienist	\$120	\$145	\$175
7 Dental Assistant	\$120	\$145	\$175
8 Lab Technician or Office Staff	\$120	\$145	\$175
9 Guest Attending Class or Meals	\$120	\$145	\$175
10 Dental School, Hygiene or Assistant Student	\$30	\$30	\$45

REGISTRATION CODES

THURSDAY COURSES

- A Dr. Mark Hyman | 6 CEC
- B Battling and Beating the Demons of Dental Assisting | 3 CEC
- C Dental Radiography Review | 2 CEC
- D Reducing Stress... | 3 CEC
- G Montana Medicaid

THURSDAY EVENTS

- H President's Lunch/ General Assembly (dentists only)
- I Thursday Trade Show Buffet Lunch
- J President's Reception/ Award Ceremony

FRIDAY COURSES

- E Dr. Daniel Pompa | 6 CEC
- F Building Your Practice through... | 3 CEC

FRIDAY EVENTS

- K MoDePAC Breakfast with Gov. Greg Gianforte
- L Friday Trade Show Buffet Lunch

MDA CONFERENCE REGISTRATION

Dentist Name or Employer Name _____

Phone _____ Primary Email _____

Badge Name: First _____ Last _____

Email _____

Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ _____

Course Codes (circle letters) **A B C D E F G** Event Codes (circle letters) **H I J K L**

Badge Name: First _____ Last _____

Email _____

Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ _____

Course Codes (circle letters) **A B C D E F G** Event Codes (circle letters) **H I J K L**

LODGING

Convention Site

Missoula Hilton Garden Inn
3720 N Reserve St, Missoula
(406) 532-5300

Off-site Room Block

DoubleTree Inn
100 Madison St, Missoula
(406) 728-3100

MDA has contracts with two hotels for this conference: The Hilton Garden Inn and the Doubletree Inn. We have negotiated the best rates possible for these two hotels, who want our conference to be a success. These hotels also provide discounts on meeting space and food and beverage, so we can control registration costs. We respectfully request that you make your hotel reservations at these two hotels until our contracted room blocks are full. At that point, we encourage you to find and utilize other nearby hotels.

- Cancellations must be made by April 23, 2021 to receive a refund. No refunds will be issued after that date.
- No refunds can be issued for unattended events or meals.

PAYMENT OPTIONS

_____ Total Registration Fee
payment options below

- Check payable to MDA
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Credit Card # _____

Exp. Date _____ CVV Code _____

Signature _____

Billing Address _____

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Dental Staffing Service...

(Continued from Page 5)

target and archery shooting and scuba diving. Her other passion is travel and her love for animals. She volunteers at a local animal shelter and helps pets in need find forever homes. She is proud to be “Momma” to her own rescued furbabies!

Tracy Enterline, RDH, BS, graduated from Colorado Northwestern Community College (CNCC) in Rangely, Colorado in 1991. Prior to attending dental hygiene school, Tracy was a dental assistant for five years. Tracy is a member of the American Dental Hygienists’ Association (ADHA), Montana Dental Hygienists’ Association (MDHA) and the Billings Component of MDHA. Prior to moving to Montana, Tracy practiced dental hygiene in Colorado and Utah and was a clinical instructor at the dental hygiene program at CNCC. After completing her bachelor’s degree in 2003, she then took on the role of full-time faculty in the dental hygiene program and taught 1st year dental hygiene courses, while also serving as the 1st year clinic coordinator. Tracy retired with CNCC after 20 years of service. She and her husband left their grown daughter and son in Colorado and moved to Montana.

Tracy considers herself a semi-retired dental hygienist, and does temp work as needed for RDH OnDemand. A published photographer in the areas of sports, landscape and wildlife photography, Tracy loves being outdoors to capture the beauty of Montana. Her other hobbies include spending time with family, boating, fishing and camping.

EDITOR’S NOTE: Lynsee and Tracy will be showcasing their business at MDA’s Annual Meeting in Missoula, May 6-7. Be sure to stop by their booth and congratulate them on the success of their business.



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MDA Secures 30+...

(Continued from Page 1)

90,000 gowns and 16,000 face shields. The street value of these items is \$589,275, as estimated by our partners at TDSC (see chart, page 1).

Each of the MDA components made arrangements to pick up their pallets at Fort Harrison on Friday, April

16th. The National Guard segregated the pallets and loaded them onto pickups, trailers and U-Hauls. Each component has their own distribution plan.

It's Been a...

(Continued from Page 2)

3. Despite the fact that our proactive legislation did not out of committee during this legislative session in Helena, several new leaders emerged during the session that were critical to the victories we had. We will be stronger as an association with these new leaders working on our behalf.

I look forward to passing the baton to Dr. Ingrid McLellan next month in Missoula at our annual meeting. I have no doubt she will serve our members well and faithfully.

—Dr. Jason Tanguay
MDA President



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I hope this message finds you and your family well. The Consani Associates team has been engaged full time throughout the Covid-19 outbreak working with sellers, buyers and financial institutions.

We are advising buyers to take this time to find an opportunity that looks to be of interest then visit the practice and the community. If the practice looks like it is a good fit, we can structure a sale, including financing, leases and closing documents, and then wait to close when you say that you are ready.

We are doing everything we can to take advantage of the fact that doctors have the time to research opportunities and to prepare for the next steps towards practice ownership.

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Classified ads are available at no charge to MDA members. Contact MDA at 800-257-4988 or info@montanadental.org. Visit www.MontanaDental.org for more information and opportunities.

MDA Annual Meeting – May 6-7, 2021 – Missoula Hilton Garden Inn

<https://montanadental.org/what-we-do/continuing-education>



Jean Strainer's grandson, Bricean, catches a rainbow trout on Holter Lake near Helena.