



Past ADA 11th District Trustee Dr. Roger Kiesling (left) administered the oath of office for MDA's 2015-2016 officers: (left to right) Dr. David Keim, President; Dr. Jane Gillette, President-elect; Dr. Kevin Rencher, Vice President and Dr. Charles Wilson, Secretary-Treasurer.

MDA welcomes new 2015-2016 leadership team

Kalispell dentist Dr. David C. Keim was elected MDA's 2015-2016 President at the MDA's 2015 Annual Meeting. Other officers elected include Dr. Jane Gillette of Bozeman, President-Elect, Dr. Kevin Rencher, Helena, Vice President and Dr. Charles Wilson, Glasgow, Secretary-Treasurer.

Dr. Keim's election is the continuation of his commitment to leadership for his profession that has been at the forefront of career from the start.

Following graduation from Drake University, where he was a three year letterman for the Drake Bulldogs football squad, he enrolled at the University of Missouri, Kansas City School of Dentistry. Dr. Keim's ethic of quality dental care for everyone lead to working as a student extern for the Jackson County Jail, at the Kansas State Blind School and as a volunteer treating underserved children in Venezuela and Guatemala. In recognition of his dedication to dentistry and community service,

Dr. Keim received the American Association of Oral and Maxillofacial Surgery Award from the University of Missouri – Kansas City Dental College.

Dr. Keim began his career as a Lieutenant Commander in the Public Health Service, stationed at the Blackfeet

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Dr. Keim's presidency off to a fast start

Your MDA is a trail blazer for Medicaid reform and oral health literacy.

As an MDA member and your 2015-16 president, I am so proud of the way the MDA asserted its skilled leadership during the 2015 legislature by forging a successful campaign to reform RAC audits. Although, ultimately, Governor Bullock did not concur with the legislature's overwhelming vote to reform Medicaid audits, the Montana Dental Association undeniably established its ability to lead the way for the entire medical community on a statewide political playing field. MDA's leadership is strong and competent! Thank you to all members who became involved and helped lobby for the MDA's bill. Our executive director, attorney and lobbyist are now engaging DPHHS on audit rules that can accomplish much of what was included in MDA's bill.

That portion of your dues that goes to ADA provides benefits to Montana dentists and the public we serve.



Dr. DAVID KEIM
President

With summer unfolding, we are on our way with "Healthy Smiles from the Start", MDA's new Prevention Awareness Campaign designed to target pregnant women and young children. Watch and listen for our innovative and highly effective ads on billboards, radio, and TV. It is important to note that media resources for this promotion were made available in part through MDA's partnership with the ADA.

Sneak Peek: Next month I'll tell you a little about plans for re-branding MDA and co-branding MDA with the ADA. As the awareness campaign demonstrates, we have taken big steps to leverage your MDA and ADA dues dollars. The MDA Board will continue to consider how to strengthen this partnership, including a new MDA logo that reflects that commitment. It's an exciting process and is just another example of the MDA using ADA resources to improving relevance to you.

EXECUTIVE COMMITTEE :

- | | |
|-----------------------------|----------------------------------------------|
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| • President Elect: | Dr. E. Jane Gillette |
| • Vice President: | Dr. Kevin L. Rencher |
| • Secretary/Treasurer: | Dr. Charles S. Wilson |
| • Immediate Past President: | Dr. Christopher A. Hirt |
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Considerations for performing frenectomy

By Curtis K. Andrews, DDS, MS

A common concern that many parents have is a child with a gap between their front teeth and a large muscle attachment between them. The question of how and when to deal with a prominent maxillary labial frenum and central diastema depends on dental development.

Typically it is unnecessary to do a frenectomy for a patient that still has deciduous maxillary incisors. Often the diastema will be reduced as permanent teeth erupt, and the frenum attachment will sometimes be torn and repositioned naturally through normal play. If a large frenum and diastema persist after eruption of permanent incisors it is best to close the space first with orthodontic

force and then do the frenectomy as needed after space closure. If the frenectomy is done before space closure there is a risk that scar tissue will develop making space closure and retention difficult. Also, soft tissue esthetics are better when a frenectomy is done after space closure, as care can be taken to preserve an appropriate papilla and avoid a “black triangle” between the central incisors. In summary, wait until permanent incisors are present and then close space first and perform a frenectomy second, if necessary.

Dr. Andrews is an orthodontist practicing in Butte. Please send comments for publication to Dr. John Smith, jellsmith@juno.com.

Managing the challenges of student debt

(Accessed from the ADA Center for Professional Success website, a members-only resource for dentists at all levels of their careers. More information at: success.ada.org)

One of the more unpleasant surprises after graduating dental school is the amount of your monthly student loan repayment. Now, student loans are much more substantial, even accounting for inflation. It's a widespread issue for college graduates, but for many dental school graduates, it's an onerous burden.

The good news is that there are excellent ways of managing this debt, in a way that will allow you to thrive in your personal life and dental career.

- Know your loans. Get a firm grip on exactly how many loans you have, what types of loans they are, and who is the loan servicer. The loan servicer collects the monthly payments and is the ‘go to’ entity you will need to contact to take advantage of lower monthly payment programs, deferrals, and other hardship situations. Make sure to have the name and contact information of the loan servicer for each loan that you have.
- Pay your loans on time. Why? Late payments can significantly affect your credit rating. This rating in turn

will determine the rates on future loans for mortgage, practice, and equipment purchases. A lower rate will save you thousands (often tens of thousands) of dollars in interest payments.

- Check your credit report. There are three major credit reporting agencies that may have different information regarding your credit history. Look for any unknown student loans on your report. Check for any incorrect listing of missed payments or defaults. Contact the credit reporting company if you find any inaccurate reporting. If you're the victim of identity theft, this is one way to discover it.
- Take the tax deduction. Interest payments on student loans are tax deductible, up to \$2,500 (depending on your income). Tell your tax preparer about your loan payments and check to see that it's listed on your 1040 tax return. If you miss it, you may lost it.
- Automatic payments. Some loan servicers will reduce the interest rate on your loan up to 0.5% by arranging for

Medicare plan Part D opt-out extended

The Centers for Medicare & Medicaid Services has delayed enforcement of the Medicare Part D prescriber enrollment requirement to June 1, 2016.

ADA continues to seek a legislative repeal of the requirement that dentists who treat Medicare beneficiaries enroll in or opt out of Medicare to prescribe medication to their qualifying patients with Part D drug plans. Meanwhile, CMS once again delayed enforcement of the provision.

According to ADA Council on Dental Benefits, dentists must either enroll or opt in order for prescriptions they

write for patients to be covered by Medicare Part D. Dentists must submit their application at least 90 days before this date.

This rule will require Part D plans to cover a "provisional supply" of up to 90 days of a medication prescribed by a dentist who has not enrolled or opted out. After covering the provisional supply and providing the notice to the beneficiary, Medicare will reject future claims for the same medication from that dentist.

A dentist who has already opted out can revert that decision within 90 days.

(Please direct questions to dentalbenefits@ada.org)

NEWS ABOUT YOU

Dr. Robert Miller soars above trials

Teddy Roosevelt noted that "Nothing in the world is worth having or worth doing unless it means effort, pain, difficulty...I have never in my life envied a human being who led an easy life. I have envied a great many people who led difficult lives and led them well."

Dr. Robert Miller is a retired Billings dentist. His story is truly one Roosevelt would have envied.

As an undergrad at MSU, Bob excelled on the basketball team, was named to the Rocky Mountain Conference team and inducted into the MSU Hall of Fame. He graduated from dental school at Washington University - St. Louis in 1956, married Janet Galloway that year and served as an Army dental officer in Japan. He came home to Montana and opened his practice in Hardin in 1958 and then moved to Billings to practice for another 22 years. Bob and Janet raised three children during that time and Bob was quite active in civic groups and community boards.

In 1979, Bob, who was right-handed, severed the four fingers of his right hand in a woodworking accident. He was forced to take four months off work to allow his hand to heal. Bob could have quit dentistry, but he set his



mind to improving his left hand skills and returned to practice. Soaring above this trial, Bob excelled, so much so that he received the Montana Dental Association Clinical Excellence Award from his peers in 1992.

Bob's wife Janet died of cancer in 2006 and he is now married to Linda, whose husband died of cancer in 2001. They reside in Roundup where Bob has started a new career in ranching. His hobbies have included building a harpsichord, sailing from Mexico to Hawaii, and building two airplanes. And yes, Bob still flies at the age of 84 and is a member of UFO (United Flying Octogenarians).

We all encounter trials as we journey through life and it is helpful to have role models whose lives can be observed and used to inspire our own efforts in times of trouble.

Take a moment to think about Dr. Robert Miller when you encounter your next trial, and fondly look forward to your future hopes.

(Thanks to Linda Miller for submitting this article)



MONTANA DENTAL

Advocate

MDA pushing Medicaid audit rule

MDA's fight to reform the state's Medicaid audit practices continues, even though Governor Bullock vetoed House Bill 237 after it overwhelmingly passed the Legislature.

"Getting the Legislature and Governor to focus on the concerns healthcare providers have with Medicaid audits was a major accomplishment for the Montana Dental Association," said MDA Government Affairs Committee chair Dr. Kurt Lindemann.

In his veto message the Governor directed DPHHS to implement new rules providing greater clarity and certainty in the overpayment auditing process.

"The legislative process was just the first half of the game," Dr. Lindemann said. "We now have more work to do through the state rule-making process."

MDA continues to be the lead Montana healthcare organization on this issue. Your association organized a coalition of other major Montana health associations, including hospitals, physicians, mental health providers, and other small healthcare providers to lobby during the session for HB 237.

That group will now push for state rules that can accomplish much of what was in HB 237. MDA has organized meetings to outline provider proposals for rules with the Governor's office and DPHHS senior staff. HB 237, sponsored by Rep. Al Olszewski (R-Kalispell)

called for reasonable standards for Medicaid audits, including limits on requests for records and the amount of time to complete audits. It would have required peers to review audits and would have prohibited use of extrapolation to determine the amount of overpayments recovered.

HB 237 had a long, convoluted path through the Legislature, hitting almost as many steps as a bill can, according to David Hemion, MDA executive director. It passed key committees in both houses, passed on the floor of both house nearly unanimously, and was passed by appropriations committees in both houses.

It was amended in committees and on the Senate floor and finally sent to the Governor. He replied with an amendatory veto to make changes to the bill. The House rejected his amendments on a vote that saw the positions of Democratic legislators turn from support to opposition. The bill returned to the Governor and he vetoed it again. Since the session had already adjourned, legislators voted by mail on the question of overriding his veto. The vote failed the two-thirds majority required to override.

"Thanks to all MDA members who took time to support HB 237 with contacts to legislators," Dr. Lindemann said. "If we don't get rules to protect dentists from unfair audits, we'll be back in front of the 2017 Legislature with a new bill."

Dental benefits in "Medicaid Expansion"

With much debate and maneuverings the Legislature passed SB 405, a compromise Medicaid expansion bill sponsored by Sen. Ed Buttrey (R-Great Falls). MDA played the key role in ensuring that it included dental benefits. The association is now working with DPHHS staff to define a dental benefit package that will be an improvement over current services. The bill requires

recipients to pay a cost of the insurance premium and to make co-payments for healthcare services. It also includes workforce development measures to assist recipients to move into employment that will lift them out of Medicaid. A federal Medicaid waiver is necessary before healthcare provisions of the bill can be implemented.

WWW.MONTANADENTALAdvocate.COM

(Cont. from page 10)

MDA members lobby Congress

Delegates discuss legislation with DC Reps

In April, MDA leaders traveled to Washington to voice dentistry's positions on student loan reform, MDA's efforts on Medicaid audits, funding for oral health education and prevention, and improvements to federal savings accounts with Montana's congressional delegation. Drs. Kevin Miltko, Mike Bowman, and Doug Hadnot held face-to-face meetings with Senators Tester and Daines and Representative Zinke during the ADA's Washington Leadership Conference.

"We were able to start forming the valuable relationship it takes to be able to be a resource for them," said Dr. Bowman. "Establishing these friendships will build rapport and trust which we will leverage for our patients and our association."

"We discussed issues with student debt and making it easier to lower interest rates for these loans," he said. "We advocated for allowing student loans to be refinanced more than once to be able to take advantage of low interest rates."

Dr. Hadnot spoke to H.R. 539 - Action for Dental Health Act of 2015. The bill, proposed by the ADA, would

fund grants to organizations for oral health education, prevention, and outreach to establish dental homes for children and adults with special needs.

"We have so many of these efforts going on in Montana, including Sealants for Smiles, Donated Dental Services, Give Kids a Smile Day, the Shepard's Hand Clinic in Kalispell, The Veterans program in Great Falls, and our MDA prevention and awareness program," he explained to the delegation.

"They were especially interested in MDA's legislative effort to reform the RAC audits," said Dr. Miltko. "All are supportive of RAC Audit Reform."

The MDA group also discussed the RAISE bill, co-sponsored by Congressman Zinke, to improve Federal Savings Accounts (FSAs).

"This bill would allow FSAs to be more like Healthcare Savings Accounts (HSAs)," Dr. Miltko explained. "It would raise the annual FSA limit to \$5000 and allow all unused funds to rollover to the next year or used as needed. It would allow \$500 per dependent per year for FSAs for families having more than two dependents."

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Healthy Smiles from the Start Update

As summer starts to heat up across Montana, so is MDA's Healthy Smiles from the Start campaign. The campaign aims to promote prenatal dental care for pregnant women and encourage parents and those caring for young children to get a child in for their first dental check-up at the time of their first tooth and no later than their first birthday to ensure they have healthy mouths from the start.

The paid media component of the campaign has been launched to maximize visibility as people start to travel across the state for summer activities. 18 billboards have been placed throughout the state including spots in Kalispell, Great Falls, Helena, Butte, Bozeman, Lewistown, Billings, Hamilton, and Missoula.

You may also hear one of the campaign's three radio spots running on over 40 radio stations throughout the state. As more and more people turn to the Internet for their news and information, Healthy Smiles from the Start ads will meet the target audience where they are already going with Facebook ads and banner ads, which click through to the campaign Facebook page. Campaign messages are also being distributed in ads running in 63 newspapers throughout the state of Montana.

The campaign Summer Launch Party was held at the Great Northern Town Center in Helena on June 13th. The event served as a public engagement mechanism to get expecting parents, young children, and those who care for young children to attend the free event and learn about the Healthy Smiles from the Start campaign and engage with dentists and their staff.

Questions and comments can be directed to Stefanie Brown by calling 406-454-3422, ext. 102 or through email to Stefanie@banik.com.

At right a young girl and her mother partake in Healthy Smiles from the Start kickoff on June 13 at the Helena Carousel.



Congratulations & Best Wishes!



Dr. Mawyer and Dr. Taylor

Dr. Zach Taylor
has acquired the Practice of
Dr. David Mawyer
Billings, Montana

"The marketing and selling of your dental practice can be an overwhelming financial and emotional journey. Wendy & Robert expertly assisted and advised me in every detail which allowed me to focus on the care of my patients. I wholeheartedly recommend them and now consider them not only business associates, but friends." Dr. David Mawyer

Dr. Jeff Bird
has acquired the Practice of
Dr. Gayle Siemers
Polson Montana



Dr. Siemers and Dr. Bird

"With everyone's busy and complicated schedules, Wendy and Robert of Consani Associates kept in close contact and constant communication. It was a huge help to have them involved in the transition process and in this big step in my life." Dr. Gayle Siemers



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Dr. KIESLING



Ms. FISKE



Ms. UTLEY, RDH



Dr. CROWLEY

MDA honors service and excellence

The Montana Dental Association recognized outstanding service to dentistry, clinical excellence, and outstanding dental hygienist and dental assistant during the 2015 Annual Meeting in Missoula

Helena dentist Dr. Roger L. Kiesling was honored with the 2015 T. T. Rider Award for outstanding service to the dental profession and his community. Dr. Eddy A. Crowley of Helena received the 2015 Clinical Excellence Award for excellence in clinical skills and commitment to continuing dental education.

MDA presented the 2015 Outstanding Montana Dental Hygienist Award to Melissa Utley RDH of Billings. Wendy Fiske of Great Falls received the 2015 Outstanding Montana Dental Assistant Award. These awards recognize outstanding professional proficiency, commitment to excellence in continuing education, involvement in community, and leadership to peers.

Dr. Kiesling's career-long history of service includes representing the 11th District as a member of the Board of Trustees of the American Dental Association. He is the only Montana dentist to have served as a member of the ADA's Board. He has been chair and member of numerous ADA councils overseeing dental practice, education, ADA's financial operations, and ADA's task on the future of dentistry. He currently is a member of the ADA Foundation Board of Trustees.

Dr. Kiesling was elected president of the MDA in 1989 and has served as a member of the MDA's Board of Directors.

He has supported Helena and Montana as a member of the board of directors of the Helena YMCA, member of the St. Peter's Hospital staff, Helena Kiwanis, and as consultant to the Montana Developmental Center,

Dr. Kiesling and his brother, Dr. David Kiesling founded their Helena practice in 1979. It is now Associated

Dental Care of Helena, and includes Dr. Kiesling's son Dr. Brandon Kiesling, Dr. Ingrid McLellan and Dr. Allen Johnson.

Dr. Crowley's continuing education accomplishments include the Academy of General Dentistry FAGO/ Fellowship, Dr. Gerald Schultz Advanced Training, Pankey Alumni Level 5, Capital City Study Club, and the Spear Study Club/Spear Faculty Club

When he started his practice in 1979, Dr. Crowley became an active member of the Fifth District and served as its president in 1984 and 1985.

Dr. Crowley is recognized as a leader in the Helena community and in service to those in need of care. He serves the Leo Pocha Dental Clinic in Helena, the Fort Peck Tribe Dental Clinic, and as a volunteer at the Helena Cooperative Health Center. He is an enrolled member of the Assiniboine-Sioux tribe and has served as a member of the Lewis and Clark County Board of Health, as a Helena YMCA coach and referee, Helena Youth Soccer referee, and Helena Babe Ruth coach.

Ms. Utley is the hygienist for the Ronald McDonald Caremobile - St. Vincent Healthcare. She is a founding member of the Billings Oral Health Alliance and an active volunteer with for the "Sealants for Smiles!" program." She has served since 2012 as the Public Health Chair of the Montana Dental Hygienists' Association and was presented MDHA's 2014 Community Leadership Award.

Ms. Fiske is dental assistant and front office manager in the practice of Dr. Eugene Tynes. Ms. Fiske has served on the Montana Dental Assisting Association board as secretary and as vice president. She has been a volunteer with Dr. Tynes' dental team to build houses in Mexico with the Family Helping Families Organization. She is an active member of a quilting group which donates quilts to the needy.

"Loans"

(Continued from Page 4)

auto payments, where the monthly payment is transferred from your bank account. This can save you money and may help your credit rating by reducing the chances of late or missed payments.

- **Income-based repayment plans.** These are for federal student loans, which account for over 90% of all student loans. This can provide relief for dentists with large loan balances. The monthly payments are based on either your earnings or total income, which results in potentially much lower payments than with the standard ten year repayment period. The other outstanding feature is that any remaining loan balance is forgiven after 20 years of payments (25 for some programs). Is there a catch? Yes, the total amount of interest you'll pay over the course of the loan will likely be higher, perhaps much higher. So is income-based repayment for you? This is when you should consider all the other aspects of your financial life. You may want to review the choices with your financial advisor.

- **Public Service Loan Forgiveness (PSLF).** The PSLF Program is intended to encourage individuals to enter and continue to work full-time in public service jobs. Under this program, borrowers may qualify for forgiveness of the remaining balance of their Direct Loans after they have made 120 qualifying payments on those loans while employed full time by certain public service employers. More information about what loans are eligible for forgiveness under this program and what employers qualify can be found on the Federal Student Aid website.

We've discussed several ways to manage student loans. Some can have many confounding details. Make sure to carefully research the details of any payment plan you are considering. You can also consider speaking to your financial advisor regarding consolidating loans, tax issues, matters involving your credit rating, and strategies regarding which loans to pay off first.

For more information on managing your debt, go to ADA for Dental Students and click on the Money & Debt tab.

This information is provided courtesy of Michael Woloch, DDS, CFP®, president of Financial Strategy Advisors, LLC. Learn more about Financial Strategy Advisors at 646-856-7680 or visit <http://www.financialstrategyadvisors.com>.

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Membership Benefits



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What type of rewards will you earn?

Redeem your points for the rewards of your choice, including travel, fine dining, gift certificates, name-brand merchandise, cash back and more. Reward redemptions start at just 1,500 points.

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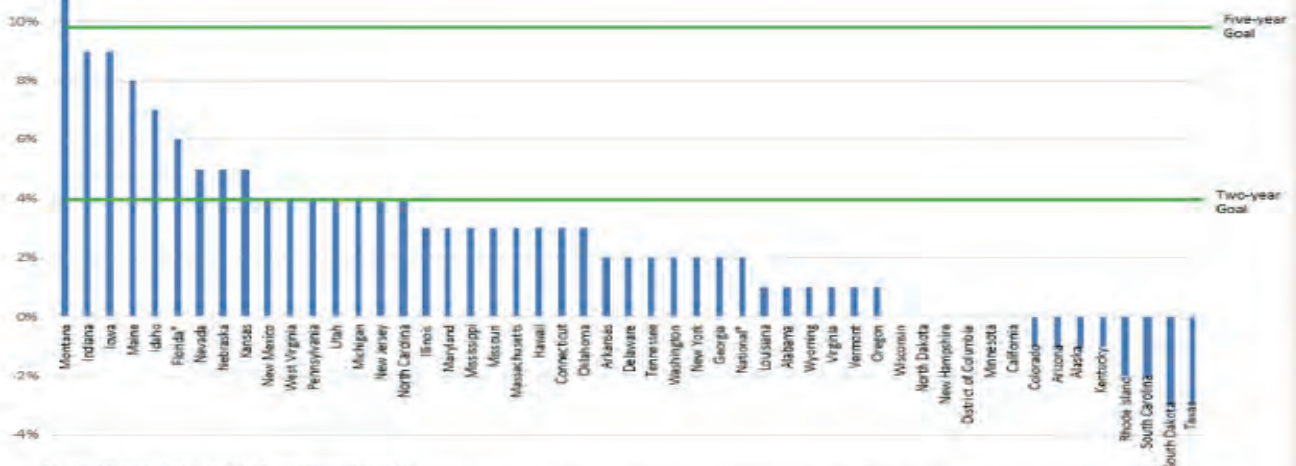
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MONTANA DENTISTS

BEST in NATION

Progress on Preventive Dental Services Goal FFY 2011 - FFY 2013



Source: FFY 2011-2013 CMS-416 reports, Line 16, 12b.
Note: *FFY 2011 data for Ohio and Florida are not available. Data for Florida has been substituted with FFY 2012 data. Data for Ohio has been excluded. Estimates for Florida are included in the National figure. Data has been rounded.



Sealants for Smiles! volunteer, Dr. Mike Bowman, First District President from Kalispell, with a happy and grateful patient.

MONTANA has been recognized as the nation's leader in providing preventive dental services to disadvantaged children!

The Centers for Medicare and Medicaid Services (CMS), the federal agency that oversees Medicaid, initiated in 2011 the CMS Oral Health Initiative with the goal of increasing cost-saving preventive dental services to Medicaid enrolled children.

Passionate and kindhearted dentists all across Montana rose to the occasion, developing and engaging in programs to promote disease preventing services to low-income children such as Sealants for Smiles! and the Healthy Smiles from the Start campaign.

Specifically, Montana is the **ONLY STATE** that has met and surpassed the five year CMS Oral Health Initiative goal of increasing by ten percentage points the number of Medicaid enrolled children who have received preventive dental services.

Missoula dentists, students help at Special Olympics

Local dentists, dental hygienists, dental assistants and students help fit competitors with mouthguards.



Special Olympics Athletes are ready to compete and equipped with new mouth guards, thanks to dental volunteers.



The Special Olympics care team included Dr. Tim Lawhorn, Dr. John Spierling, Heidi Halverson RDH, and dental assistants Jordan, Nikki Hill and Nichole Smith.

Volunteer dental teams provided care to athletes during the recent Montana Special Olympics Summer Games in Missoula. Dentists, dental assistants, dental hygienists and students from the dental hygiene program at College of Great Falls – MSU conducted screenings and fitted athletes with sports guards.

DENTISTS IN
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"Officers"

(Continued from Page 1)

Community Hospital in Browning. He opened a private practice in 2006 in Kalispell and was a board member and president of the First District Dental Society.

He continues to serve his community as a founding volunteer of the Shepherd's Hand Dental Clinic, leader of Project Homeless Connect and volunteers for the Sealants for Smiles! program. He provides care for Flathead County jail patients, special needs and nursing home patients, for which he has received national recognition from the ADA. He serves on the Flathead County Community Health Clinic Board. Outside his profession, he has been a board member for Daybreak Rotary and is a climb coordinator for the Glacier Mountaineering Society.

Dr. Gillette has served the Sixth District Dental Society as its president, vice president, treasurer and MDA Board of Directors member.

She is the volunteer Director of Sprout Oral Health, a non-profit organization that provides research and policy consulting and manages the statewide Sealants for Smiles! Program. She is Chair of the ADA Council on Access, Prevention and Interprofessional Relations, spokesperson for the ADA on Evidence-based Dentistry, and an editor of the Journal of Evidence-based Dental Practice.

Dr. Gillette serves on the American Academy of Pediatric Dentistry's Pediatric Oral Health Research and Policy Center and is the ADPAC Action Team Leader for Montana Senator Steve Daines. Dr. Gillette is a fellow of both the International College of Dentists and the American College of Dentists. She graduated from the University of Washington School of Dentistry and attended Harvard Business School's, Institute for Strategy and Competitiveness, where she studied value-based healthcare and quality measurement.

Dr. Rencher has practiced in Helena as a pediatric dentist since 2004, serving children and disabled patients from across Montana. Dr. Rencher has served two terms as the Fifth District director on the MDA Board and as a member of the Government Affairs Committee.

As a student at University of Iowa College of Dentistry, he was the President of the American Student Dental Association and an ASDA intern in Washington DC. He then completed specialty training in pediatric dentistry at Schneider's Children's Hospital in New York City. Dr. Rencher is an active member of the American Academy of Pediatric Dentistry. He graduated from Brigham Young University in 1998.

Dr. Wilson has served in as Secretary-Treasurer since 2012 and in other leadership positions with MDA, as president of the Glasgow School Board, as president of the Montana Association of School Boards and with the state Kiwanis International. Dr. Wilson has practiced as a general dentist in Glasgow since 1979 and served in the Indian Health Service prior to that.

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CE UPDATES

WILL THE ODDS BE EVER IN YOUR FAVOR?

Friday, Sept. 18, 2015

Holiday Inn Downtown
22 N Last Chance Gulch
Helena, Montana
Registration, 8 am
Class, 8:30 am-4:30 pm

COURSE SYNOPSIS:

This interactive program looks at some of the more common drugs and drug interactions and their management with a particular focus on the dental realm. Case studies will augment the delivery of key points and a problem-based learning approach is encouraged so that each participant's questions are addressed. After all, when an adverse drug reaction occurs due to a drug reaction, who is more at risk -- you or your patient? This course will also provide updates on antibiotic selection and therapy, pain and anxiety control, the Montana Prescription Drug Database, Osteonecrosis of the Jaw



Mark Donaldson,
Ph.D.

with bisphosphonates and much more!

COURSE OBJECTIVES:

Upon completion of this course, the participant should be able to:

- Outline what constitutes good medical history
- Recognize and avoid some of the pitfalls of potential drug interactions
- Understand pharmacokinetic principles and how they apply to your practices
- Discuss why some usual medications are NOT always the drug of choice
- Describe the most effective "recipe" for post-op pain control
- Understand appropriate antibiotic prescribing and current guidelines for prophylaxis (especially for cardiac and orthopedic patients)
- Keep your patients safe with improved prescribing practices

Register online at www.MontanaDental.org

SAVE THE DATE

- September 18: MDA CE, Pharmacology, Dr. Mark Donaldson, Helena
- October 30: MDA CE FREE to New Dentists : "What New Dentists Need to Know", Dr. William Simons – see page 18

REGISTER AT

WWW.

MONTANA DENTAL

.ORG

MDA offers CE designed for new dentists

New Dentists are invited to join MDA and Dr. William Simon October 30 in Helena for a CE course designed especially for them. "What New Dentists Need to Know" offers an entertaining and informative look at the ever changing world of private practice dentistry. Drawing from Dr. Simon's 30 plus years' experience in practice ownership which has included multiple fee-for-service and Medicaid practices, moves, build outs, space-sharing, practice acquisition, associates and a recovery from a major office fire.

Learn what to consider when buying or starting a new practice, what to look for in an associateship, practice ownership and management principles, office design and build out concepts, marketing tips, technology to consider,

choosing a dental laboratory, referring to specialists, financial planning concerns, and risk management.

This course also highlights some of the unexpected things, both clinical and administrative, that a new dentist may encounter along the way. Attendees will appreciate the pearls of wisdom shared and common mistakes avoided when they apply Dr. Simon's lessons and position themselves for a successful career in dentistry!

Tuition is free for new dentists who have been out of dental school less than ten years. This course is brought to you in part by a grant from the American Dental Association. Please call MDA at (800) 257-4988 for more information.



Save the Date! **October 30 - New Dentist CE**

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Senior Consultant

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- * New dentists can maximize profits with proper planning - first year dentists "take home" \$150,000 to \$250,000 after debt service and operating overhead.
- * Established dentists can increase income while working less - AFTCO can create over 100 transition programs.
- * Funding your retirement with the practice equity while continuing to practice.
- * Planning an "exit strategy" 5 to 10 years before retirement in the "First Step".
- * Reduce your work schedule from 4 days to 2 days while maintaining the same income.
- * Enjoy a 4 week vacation instead of a 2 week vacation!

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Practices for Sale

Missoula - Ideal start-up \$350,000 practice, 50% overhead, large growth potential, fee-for-service patient base. 406-462-5615.

Missoula - Dental space and equipment for sale or lease. Fully equipped office with digital radiographic equipment. Recently remodeled. Excellent location. Perfect startup opportunity. Motivated seller. Contact Dr. Andrew Althausen. 406-531-3624.

Great Falls - Dental office space available, many options available. Primary site for 1 or 2 dentists or satellite office. Some equipment included. Contact (406) 453-1043.

Butte - 1,100 sf dental office uptown Butte. 3 operatorial dental office for past 10 years. Dental equipment included with purchase or lease including x-rays, chair, and lights. Off street parking. \$110,000 purchase or \$1,100 monthly lease. Call Dr. Janecke (406) 498-7191 or email djanecke31@hotmail.com.

Space for Lease, Helena --3,000 sf six chair dental office, large reception area, three private treatment rooms, lab area, x-ray, recovery and conference rooms, large treatment room plumbed for 3 additional chairs in open bay, plumbed for nitrous oxide and oxygen, excellent location near hospital. Creative terms for immediate occupancy. Contact (406) 461-5100; email mikejeanw@mt.net

Practice Opportunities

Interested in practicing in Montana? Seeking an associate, dental hygienist or assistant? View practice and employment opportunities across the state or submit your own practice or employment opportunity advertisement at www.MontanaDental.org.

Need a Dental Hygienist? Post your job opportunity on the MDHA website. Ads on the MDHA website are e-mailed to almost 600 Montana dental hygienists. Go to www.montanadha.org and click on Employment Opportunities for details or call MDHA at 406-256-7384.

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For Sale

Rotating, locking filing cabinet accessible from front and back. Cabinet holds approximately 600 patient charts - 300 on each side (depending on size), and is in near perfect condition. Approximately 6 ft x 25 in x 37 in, \$300 or best offer. Pick up only. 406-543-8591 or frontdesk@annembreum.com

3M Elipar Free Light 2 curing light, cordless LED polymerization unit, \$100; **Scan X Digital Imaging System by Air Techniques** model A/T ScanX, includes phosphor plates and transfer boxes. Unit in working order and can take a digital panoramic image with older film based systems. Email Christie at contact@twincranesdental.com.

For Sale

Unitek Metalcraft Ortho Chair (tan color), **Adec Micro-Cart Model #2514** (with slow and high speed Midwest American handpieces), and **Ritter Super Starlite Model K dental light** (pole mounted) are all in excellent condition and being sold together as a unit. Call Dr. Pardo at (406) 585-8498 or jpardo@q.com. Bozeman



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Classified ads are available at no charge to MDA members. Contact MDA at 800-257-4988 or info@montanadental.org. Visit www.MontanaDental.org for more information and opportunities.



Rainbow over Helena

Photo by Dr. Jill Ahlers, Helena

2015 - 2016

SEPT

OCT

- 18 - MDA Sponsored CE featuring Dr. Mark Donaldson, "Dental Pharmacology" See pg. 17 for details
- 25 - Board of Dentistry
- 8 - MDA Executive Committee, Helena
- 9 - MDA Board of Directors, Helena
- 9 - 2nd District Fall CE: Dr. Shimon Friedman, Endo. Hilton Garden Inn
- 16-17 - 4th District Fall CE
- 30 - MDA Sponsored new dentist CE Dr. William Simon, New Dentist Advisor Downtown Holiday Inn, Helena

NOV
DEC
JAN
FEB

MAY 2016
MAY 2017

- May 5 - 6 - MDA Annual Meeting, Red Lion Colonial Hotel, Helena.
- May 2-3 - MDA Annual Meeting, Hilton Garden Inn, Missoula.