MDA "Sealants for Smiles" Marching Across Montana

The MDA launched “Sealants for Smiles” in 2012 with the goal of reaching children across the state who are at risk for dental disease. At the end of the year, dentists and their dental teams will have screened 448 Montana school children and placed 768 dental sealants in schools. Thanks to all who have participated. More sealant programs are being planned for 2013. If you are interested in being involved in your community, please contact AmeriCorps VISTA and Sealants for Smiles coordinator Ellen Missert.

ellen@smilesmontana.org; (315) 323-1062.

Dr. Will Samson, New Dentist representative on the MDA Board of Directors, treated 30 students at Willow Creek last month.

Below are members of the Kalispell area volunteer dental team from left: Dr. Jane Gillette, Dr. Roger Newman, Helena Flats Elementary School Principal Gary Weitz, Maria Ployhar, RDH, Tammy Grilley, DA, Mandy Opp, DA, and VISTA volunteer Ellen Missert.

MDA President-elect Dr. Mike Veseth applies sealants to a student during a November “Sealants for Smiles” day in Malta. Dr. Veseth and Dr. Jane Gillette placed 151 sealants on 100 kids.

Dr. Roger Newman (above) led a volunteer team in December that screened 108 children and placed 155 sealants at Helena Flats School in Kalispell.
Due to excellent performance during 2012, the Trustees have decided to forego the March 2013 premium payment. Trust assets are stronger than ever before, and 2013 premium increases in the commercial insurance marketplace have caused a record number of dentists to apply for MDA coverage. “More than 20 dentists have joined the program in the last two months of 2012” according to Dara Anderson, Trust advisor.

If you would like a quote or to learn more about the MDA plan for you and your employees, please contact Dara for information.
WHAT'S UP WITH ELECTRONIC HEALTH RECORDS?

Have you considered the possible benefits of transitioning your office to an electronic health record system that will comply with federal standards and that may qualify for conversion incentives? If so, here is an ADA Frequently Asked Questions overview of electronic health records.

* When will the electronic health record (EHR) be required for dentistry?

For the vast majority of dentists, there is no fixed deadline to switch to electronic health records.

The deadline exception is for dentists who bill Medicare for patient services. For these dentists, starting in 2015, Medicare reimbursement rates will be affected if ‘meaningful use’ of EHRs has not been demonstrated.

* How can I qualify for incentives to implement an electronic record?

Incentives are available from the federal government for dentists who bill Medicaid or Medicare for patient services.

For Medicaid, a dentist must be licensed and qualify as an “eligible professional”; must minimally have a Medicaid patient volume of 30%; and must be in good standing with the federal government (not on the exclusion list of the Office of the Inspector General). States may set different requirements, so check the Centers for Medicare and Medicaid Services (CMS) website for information on your state: [http://onc-chpl.force.com/ehrcert/EHRProductSearch?setting=Ambulatory](http://onc-chpl.force.com/ehrcert/EHRProductSearch?setting=Ambulatory)

If you meet these requirements, then to qualify for incentive payments you must either upgrade, adopt or implement a certified EHR system, register with both the federal government and your state, and demonstrate ‘meaningful use’ of your system. The maximum incentive is $63,750 over a six year period of time.

Incentives are also available for eligible dentists who bill Medicare for services. To participate, you cannot have a hospital based practice and you must be registered in the online PECOS system. Up to $44,000 over a five year period is available.

Do you think you are eligible for both Medicaid incentives and Medicare incentives? You have to choose, because you can only register for one of the programs — no double dipping is allowed.

* What does it mean if an EHR is certified?

Testing agencies have been chosen to evaluate the electronic health record systems for technological capability, functionality and security. Six certification bodies have been named by the federal government’s Office of the National Coordinator (ONC).

* How can I check to see if my software is certified?

A certified product list is maintained by the ONC. The most up to date information can be found on their website: [http://onc-chpl.force.com/ehrcert/EHRProductSearch?setting=Ambulatory](http://onc-chpl.force.com/ehrcert/EHRProductSearch?setting=Ambulatory)
THANKS AND HOLIDAY WISHES

by Dr. Kurt Lindemann,
MDA President

As 2012 quickly draws to a close I want to thank you for supporting your association. This year we saw one of the greatest turnouts ever for an MDA Annual Meeting, thanks to all of you who participated in Missoula. Thank you to those who are currently serving on current or past standing committees, the Board of Directors and newly-appointed task forces. A special thanks to those that joined the Association for the first time, electing to stand together as one united voice for the profession and the citizens of our great State. To those of you who have contributed your time and resources to the Montana Oral Health Foundation, MoDePAC, or the 99 Club, thank you for stepping up. Finally, thank you for reading your newsletter and MDA’s website. We continue to strive to bring you information that is vital to your understanding of the issues that impact how we practice.

So what lies on the horizon for 2013? Much of the first three months of the year will see your Association leadership involved with legislative issues. For the first time in many years, the MDA has proposed legislation, a “Non-covered services” bill. As always we will be watching for and responding to legislation that has an effect on oral health delivery. I encourage you to participate at the MDA’s Dental Day at the Legislature and dinner with legislators on January 18th. The dinner will be an excellent opportunity to get acquainted with your local representatives.

MDA and local component volunteers will continue to deliver excellent programs and benefits that serve our profession: top-notch continuing education at the May 1 – 3 Annual Meeting in Helena and spring and fall CE courses; our well-managed MDA Group Benefit Trust health plan; numerous members-only endorsed products and a wealth of professional information through ADA and MDA.

In the months ahead, I am optimistic that all of us involved in oral health will pull more strongly together to ensure care for all Montanans. The recently launched prevention awareness campaign (“Who’s My Dentist?”) is reaching out to encourage Montana parents to take steps for healthy smiles for their kids. Dentists, hygienists and assistants across the state are volunteering to provide preventive services to children and indigent adults. And MDA is leading efforts to create bridges within the profession and with dental team members. In closing I want to wish everyone a Merry Christmas and a peaceful and prosperous New Year. Thank you for your continued support of the Montana Dental Association.
MDA Welcomes Newest Members

If you are an MDA member and learn of a new dentist in your community who has not yet joined the association, please invite him or her to join.
To obtain an application form, log on to www.mtdental.com or telephone the MDA central office at 1-800-257-4988.

David G. Crabtree, DDS - Billings
Lindsey A. Dundas, DDS - Helena
Traci W. Elison, DDS - Helena
Dr. Kyle Ewert, - Superior
Brandon N. Kiesling, DMD - Helena
Brian R. Ludwig, DDS - Billings
Joshua C. Muir, DDS - Hardin
Elizabeth F. Ordelheide, DDS - Plains
Chase D. Pearson, DMD - Billings
Ryan J. Ross, DDS - Billings
Aaron J. Shearman, DDS - Butte
Jay D. Talbot, DDS - Laurel

April S. Walsh, DMD - Helena
Jeffrey D. Wegener, DDS - Billings
Daniel C. Whitney, DDS - Great Falls
Elizabeth F. Ordelheide, DDS - Plains
Melissa K. Young, DDS - Havre

You can renew your State of Montana dental license online at https://ebiz.mt.gov/pol/

Renewal Dates:
January 1 -March 1

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Helping dentists buy & sell practices for over 40 years. ➤ WWW.AFTCO.NET

2012 - Vol. XXXIII, No. 6 • MDA News 5
Last year, Montana Donated Dental Services (DDS) volunteer dentists came to the rescue of 93 people with disabilities, or who are elderly or medically fragile.

To those who were helped, these dentists are heroes.

DDS Volunteers Make a Difference.

Terri is a Navy veteran and a former administrative employee. She suffers from depression and panic disorder along with chronic pancreatitis and pain from ruptured discs. After consulting with a dentist a few years ago, she could not afford the recommended treatment based on her very limited income. Through Donated Dental Services (DDS), volunteer Dr. Jill Frazier agreed to treat Terri and Dr. Grant Wiswell, a volunteer oral surgeon, extracted 15 teeth. Terri received full upper and lower dentures fabricated by Master Craft, one of 135 laboratories that volunteer for Montana DDS.

“Everything seemed to be falling apart and this is one positive thing that happened. I felt like the heavens opened. It truly is a gift.” – Terri, a DDS patient

“Whether people are down on their luck or neglected their health – sometimes they need a second chance. This program is very well coordinated and organized. Patients are extremely grateful and appreciative. It’s a program that works.” – Dr. Jill Frazier

Montana Heroes!

Terri and Dr. Jill Frazier

- Last year, 195 dentists and 135 laboratories generously volunteered through Donated Dental Services (DDS) to provide comprehensive dental treatment to people with disabilities or who are elderly or medically fragile and cannot afford the care they desperately need.
- DDS is a program of the Montana Dental Association and Dental Lifeline Network – Montana
- Working together in Fiscal Year 2011-2012, volunteers provided $325,684 in dental care to 93 people in desperate need. Nearly 1,200 deserving Montana residents have received nearly $2.7 million in donated dental therapies since 1997.

Volunteering is easy.

- Review the patient profile in advance
- Choose to see or decline any patient
- Determine the treatment plan
- See patients in your office
- Never pay lab costs
- No paperwork for office staff

You treat the patient. DDS does everything else.
Montana Donated Dental Services
Fiscal Year 2012

PATIENT TREATMENT
Number of Patients Treated ........................................... 93
Number of Applications Received .................................. 177
Number of Volunteer Dentists ........................................ 195
Number of Volunteer Labs ............................................ 135

FINANCIAL
Value of Care to Patients Treated ................................. $325,684
Average Value of Treatment/Care ................................ 3,502
Value of Donated Lab Services * ................................ 35,205
Operating Costs .......................................................... $35,516
Royalties/Donated Treatment per Dollar of Operating Costs .... $9.17

SINCE MONTANA DDS PROGRAM INCEPTION
Total Patients Treated (Since 1997) ............................... 1,174
Total Value of Care to Patients Treated ......................... $2,695,665

* Value also included in Value of Care to Patients Treated

To ask questions or to volunteer, contact: Montana Program Coordinator Margaret Petrick at mpetrick@DentalLifeLine.org or (406) 449-9670

Our Heroes!

Become A Volunteer – Try Just One Patient

PO Box 1154
Helena, MT 59624
406-449-9670
888-449-9670 (Toll-free)
www.DentalLifeLine.org

More than Dentistry. Life.®

Donated Dental Services (DDS) is a program of Dental LifeLine Network, a national humanitarian organization providing access to comprehensive dental care for society’s most vulnerable people with disabilities or who are elderly or medically fragile and have no other way to get help. Nationally, DDS has 15,172 volunteer dentists and 3,350 laboratories.

With Assistance from:

Nobel Biocare
3M ESPE
Argin
Biomerieux 3i
GCC America
Henry Schein Dental
Ivorad

Strategic Partners:

American Dental Association
Academy of General Dentistry
American Academy of Implant Dentistry
American Academy of Periodontology
American Association of Oral and Maxillofacial Surgeons
American Association of Orthodontists
American Association of Women Dentists

American College of Dentists
American College of Prosthodontists
American Dental Assistants Association

Hispanic Dental Association
National Association of Dental Laboratories
National Dental Association

The Pankey Institute

Evie M. Novak

Geoffrey K. Novak

Samantha Novak
7:00 - 9:30 a.m. Breakfast Buffet, Colonial Inn
7:45 - 9:45 a.m. Continuing Education program, Colonial Inn
   Dr. Jerry Martin: Mini Implants in the General Practice
   Dr. Amy Fuller: Innovative Treatment Options for Advanced Periodontal Disease
9:45 – 10:15 a.m. Legislative Briefing, Colonial Inn
10:15 a.m. – 5 p.m. MDA member meetings with legislators at the Capitol Building
   (Best times to meet with legislators are between 10 a.m. and 1 p.m. or after 3 p.m.
   Major House and Senate committees, including Business and Labor, meet 8 – 10 a.m.;
   House and Senate floor sessions are usually 1 - 3 p.m.; minor committees usually meet
   3 - 5 p.m. Legislators may be required to attend party caucuses on call of leadership.)
Lunch
6:00 – 7:00 p.m. Reception for Legislators, Colonial Inn
7:00 – 8:30 p.m. Dinner with Legislators, Colonial Inn

Sign up online at www.mtdental.com
or complete and return this information by fax to MDA at (406) 443-1546

Name: ____________________________________________
City:    __________________________       Email:  ______________________________________

☐ Breakfast/CE  ☐ Dental Day/Lunch  ☐ Dinner (Number Attending:__)
   (please check which events you plan to attend)

For lodging at the Colonial Inn, call (406) 443-2100
To receive the Dental Day $99 per night rate – please mention the Montana Dental Association.

For further information, contact Dave Hemion: dave@montanadental.org or (800) 257-4988.
Has the excitement over laser dentistry been more smoke than substance? Since 1990, the U.S. Food and Drug Administration has cleared many different wavelengths for dental use. These different wavelengths create a world of difference in how the lasers operate, and their usefulness in the oral cavity. The use of lasers for specific procedures found in everyday general practice will be highlighted. The first day will detail laser use in the following subject matters:

- Non-Surgical, Surgical and Regenerative Periodontal Therapy
- Surgical and Restorative Implantology
- Fixed and Removable Prosthetics
- Oral Medicine/Oral Surgery/Oral Pathology
- Pediatric and Adolescent Operative Dentistry
- Endodontics
- Pediatric Dentistry
- Orthodontics
- Esthetic/Cosmetic Dentistry
- Practice Management/Marketing

The second day workshop will give each participant hands-on experience with the various wavelengths, performing surgical procedures on in-vitro models. Real-time videos of routine laser procedures will be part of the in-depth discussion of specific instrument settings and techniques for laser surgical procedures.

Dr. Bob Convissar, founder of Full Spectrum Seminars, is a pioneer in Laser Dentistry. He was one of the first to incorporate Lasers into general practice, with over 22 years of experience with Diode, Erbium, CO2, and Nd:YAG wavelengths. He has authored/coauthored 4 textbooks and over a dozen peer-reviewed papers. He has seen and heard it all—the truth and the hype—and works diligently to convey his knowledge and the benefits while dispelling the myths. Dr. Convissar recognizes that knowledge, proper training and certification will build the confidence required to allow you and your staff to incorporate Lasers effectively into your practice and use them to their fullest capacity. His latest textbook, Principles and Practice of Laser Dentistry is the #1 selling laser dentistry textbook in the world.

COURSE DATES
March 22 - 23, 2012

LOCATION
Denver, CO

PRICE
$895 Per Person

COURSE INSTRUCTOR
Dr. Bob Convissar

For more information and to register for this course visit:
Fullspectrumseminars.com
ABOUT THE COURSE - 7 Credit Hours
All Dental Team Welcome!

This inspiring and powerful presentation was designed to galvanize dental practices around the world. Drawing from the experience of 30 consecutive years of increased growth and profitability, Dr. Rasner explains the protocols and foundations that can elevate any dental practice to extraordinary levels of success. Practice management strategies that increase case acceptance, increase cash flow, and decrease the bumps in your day. Use it on Monday!

Clinical gems that range from enhancing your soft tissue esthetics to dramatically improving your anesthetic technique. Leadership principles that have kept his staff of 21 together for an average of 17 yrs....without going broke! Lastly, the psychology of winning: The mental toughness we all need to bounce back from that “bad week”. Lastly, where balance fits into the dynamic of success. How the super achiever can give back to the world and not miss out on the most important part of the journey; family, and a full life.

COURSE OBJECTIVES

- Why you don't have to be superstar to be a superstar.
- What every successful dental practice needs to know about failure.
- How confidence takes you further than any equipment, eclectic art or Starbuck’s coffee in the reception room.
- Protocols: what they are and how you’ll never grow without them!
- Why patching that filling; bonding with the new patient and presenting comprehensive care down the road is killing your practice!
- The hidden jewels: The $250,000 that 99% of dental practices leave on the table each year.
- The #1 way to break out of horizontal growth.
- Ortho, Endo, Perio: Which services provide the greatest return?
- The 4 principles of 90% case acceptance: It’s that simple.
- The easiest way to make staff transitions that no one does!
- Out of the Box Marketing that attracts the high quality, valued patients you need to succeed.

Thank you for pre-registering...
Lunch and breaks are included in the cost of tuition. No refunds will be issued after the course date.

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Mail Payment and Registration to:
MDA, PO Box 1154, Helena MT 59624
Phone 800/257-4988 or Fax 406/443-1546 with CE Credit Sticker here.

MDA Membership Benefit:
High Quality, Affordable Continuing Education Close to Home.

Dr. Steven Rasner
Extraordinary Success in 2013
The Relevance of Clinical Excellence, Leadership and Balance

Friday - March 15, 2013
Best Western Helena Great Northern Hotel
835 Great Northern Blvd.
Helena, Montana

Registration, 8 am   Class, 8:30 am – 4:30 pm

ABOUT THE CLINICIAN

In 1981, the 6th largest glass plant in the world, Owens-Illinois, closed its doors. What followed was a domino effect of failed businesses, staggering unemployment and a devastatingly bleak economy. That was the year after Dr. Steven Rasner opened his practice. Regrettably, 29 years later, Bridgeton, New Jersey has remained nationally ranked for its unemployment, and poverty levels and lack of growth.

During this same time period, Dr. Rasner has nurtured a private fee-for-service practice that commands fees in the top percentile on the nation. It grosses over 4.1 million per year on a four-day workweek with a “two day per week” associate and a “substantial bottom line.” The practice has been a pillar of strength in community civic duty and received a Congressional Recognition Award in 2000.

MDA News • 2012 -Vol. XXXIII, No. 6
What is “Meaningful Use”?

This refers to the set of criteria developed by the federal government to measure an eligible professional’s use of electronic health records to improve the quality, safety and efficiency of patient care. One example is using the EHR to electronically send prescriptions to pharmacies. Another criterion is the use of the EHR to report clinical quality measures; however, clinical quality measures have not yet been established for dentistry.

Will this impact how I am reimbursed by the payers?

For traditional billing arrangements, there will be no impact on reimbursement. For the relatively small number of dentists who bill Medicare, there will be reductions in Medicare payments to providers who do not adopt EHRs by the end of 2014.
St. Patrick's Day Continuing Education
co-sponsored by the
3rd District Dental Society and the American College of Dentists, Montana Chapter

Friday - March 22, 2013
Fairmont Hot Springs Resort
8 am - Registration  8:30 am - 5:00 pm - Class

featuring James Berlucchi
Enhance personal, ethical and organizational excellence.
This course is intended for dentists and the entire dental team.

contact: Dr. DJ O'Neill at 406.498.8308
or Dr. Bill Brennick at 406.494.7080

Become a Montana Dental Advocate. Try it out.
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example:
John James Smith
would be smithjj
password:
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the right partners,
or the right purchaser.

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* Established dentists can increase income while working less - AFTCO can create over 100 transition programs.
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* Planning an "exit strategy" 5 to 10 years before retirement in the "First Step".
* Reduce your work schedule form 4 days to 2 days while maintaining the same income.
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Our knowledge. Your advantage.
Dr. William Rader, 82, died of natural causes Tuesday, Aug. 21.

He was the only child born to William Loy and Nadine Snyder Rader in Glasgow on March 17, 1930. Due to his father’s continuing newspaper publishing business, he attended schools in Winnett, Stanford, Kalispell and Conrad, graduating from Polson High School. He went on to Kemper Military Academy, MSU-Bozeman and received his doctor of dental surgery degree at the University of Nebraska. He entered the Navy as an ensign, serving on several ships in the Pacific theater and the Alaskan/Arctic Circle.

Dr. Rader returned to Havre and set up practice in 1957. He married Gail McLain Rader in 1959, they had two sons, Jeffrey and Jonathan.

Dr. Rader was a lifelong member of the American Dental Association. He served as president of the Montana Dental Association in 1985 and later received the prestigious T.T. Ryder Dentistry Award.

Dr. Rader was an avid stamp collector and became a world class exhibitor of "Martha Washington, The 1st First Lady" garnering many gold medals at exhibits through the United States.

Dr. Dennis Barbian, 71, beloved husband, father, grandfather, friend and dentist extraordinaire, finished his earthly sojourn on Wednesday, Nov. 28, 2012.

He began this life on Feb. 16, 1941, in Burlington, Wis., born to parents Harry and Irene (Kretschmer) Barbian.

Soon after graduating from high school in 1959, he joined the U.S. Army, where he drove trucks and defended the demilitarized zone in Korea. He was honorably discharged in 1962.

It was at Utah State University that he met his wife of 46 years, Carol Johnson. They were married one week after graduation. That fall they headed to St. Louis where Dennis attended Washington University Dental School. He had decided to pursue a profession that took advantage of his liking for science and working with his hands. He graduated in 1970 and Dennis and Carol headed to Missoula to establish his dental practice.

Dennis practiced dentistry for 35 years.

Dr. Samuel Cotter, 93, passed away Nov. 3, 2012. He was born June 2, 1919, in McLeansboro, Ill., to the late Edmon and Louisa B. Cotter. Sam was the youngest of six children.

After high school graduation, he entered the United States Army Air Force as a pilot in the Air Transport Command. During WWII, Sam was stationed in Cairo, Egypt, and finished his service at Gore Field in Great Falls.

After the war, Sam married Emma Uzelac in Red Lodge. Sam and Emma traveled to Montana State University in Bozeman, where Sam earned a zoology degree. After MSU, they lived in Brookfield, Ill., while Sam attended Loyola University School of Dentistry. After earning his DDS degree in 1953, they returned to Montana where Sam began his dental practice in Billings until his retirement in 1997.

Practice and Employment Opportunities Online at MDA Career Center

If you are a Montana dentist who is selling your practice or seeking an associate or partner, you may post your information on the Career Center at MDA’s web site. The Career Center is visited by dental students and dentists interested in practicing in Montana.

If you have an opening in your dental practice for a dental hygienist or dental assistant, post your listing on the Career Center.

For dentists, dental students, dental hygienists, dental hygiene students, dental assistants and dental assisting students seeking to work in Montana, post details about yourself and the opportunity you are seeking on the Career Center.

For complete details visit MDA’s website at www.mtdental.com.
Practice Opportunities

Practice for Sale

Missoula - Solid nucleus of patients in small, two operatory practice. This three day a week practice is perfect for a merger or satellite. The seller is very flexible and willing to either walk away or work back one or two days a week - your choice. It would also work great for someone who wants a reduced schedule and time to enjoy the unparalleled beauty and limitless outdoor recreation that the area has to offer. For detailed information about this opportunity and others, contact Wendy Hirai at ADS Northwest/Consani Seims Ltd. (866) 348.3820
www.mydentalbroker.com No charge to buyers for assistance with any of our listings.

South - Progressive, fully digital, and 100% Fee for service too! Practice is collecting well over $1 million. Loads of room for buyer and associate(s) too. Owner to associate back on a reduced schedule as a condition of sale. Best of all worlds – experienced, highly regarded dentist to mentor in the business aspects, as well as cover for you so you can actually take a vacation. For detailed information about this opportunity and others, contact Wendy Hirai at ADS Northwest/Consani Seims Ltd. (866) 348.3820
www.mydentalbroker.com No charge to buyers for assistance with any of our listings.

Billings - Small patient base Billings practice, 4 opts, west end, good parking - excellent merger or start-up option. AFTCO (406) 462-5615

Billings - Great merger or start-up alternative with two fully equipped new operatories, and room for two additional. Collections are averaging $250,000. Do you need a new, modern space? Otherwise, great opportunity to save on Marketing $$ and immediately increase your patient base by merging this practice into yours. For detailed information about this opportunity and others, contact Wendy Hirai at ADS Northwest/Consani Seims Ltd (866) 348.3820.

www.mydentalbroker.com No charge to buyers for assistance with any of our listings.

Casper, Wyoming - 4 OPS in Great Location. Collecting $300,000. Doctor retiring. Possible owner financing. Call Tyler and Jerry Weston, 303-526-0448 pma0448@yahoo.com

THINKING OF RETIREMENT? Jerry Weston will meet with you personally to discuss the transition of your dental practice. We will explore your options considering preparation, valuation, representation and timing of the sale. Call Jerry Weston (303) 526-0448, PROFESSIONAL MARKETING AND APPRAISAL.

Dental Space for Lease

Helena - 3000 square feet. Large reception area. Three treatment rooms, lab area, x-ray room, recovery room, conference room, large treatment room plumbed for 3 additional chairs. Plumbed for nitrous oxide and oxygen. Excellent location near hospital. Creative Terms for Immediate Occupancy. Contact: 406-461-5100

Missoula - Professional Office Space on South Reserve. One 1,518 square foot suite in the Larchmont Building. For complete details please contact Paul Tiede at (406) 450 - 2264.

Missoula - Dental building for sale or long-term lease. 5 operatories with some cabinetry, but dental/office equipment not included. Available Summer 2012. Inquire mslanordstrom@msn.com or call (406)544-4936.

Temporary Coverage of Your Dental Practice

I am semi-retired in Bozeman, and provide locum tenens or "fill in" dental services. Whether it is an illness, military commitment, extended vacation, or just assisting during a transition, I can help. Contact Ron DeArmond at 406/579-8103 ron_dearmond@hotmail.com.


For Sale

Orthopantomograph OP 100: Manufactured May 1998, 2 Panoramic film cartridges, 1 Ceph film cartridge, Ortho ID to label films with doctor and patient names, DOB, and DOS. One owner works great no problems. Originally installed by Patterson Dental. A/T 2000: Air Techniques developer with daylight loader - well maintained and is in working order. This is a good running developer but due to age may need maintenance or replacement parts in the future. Office upgrade - all three for $7,000 OBO. Contact Amy at Dr. Fred E. Anderson’s office (406) 761-1945 for details.

Unitek Metalcraft Ortho Chair (tan color), Adec Micro-Cart Model #2514 (with slow and high speed Midwest American handpieces), and Ritter Super Starlite Model K dental light (pole mounted) are all in excellent condition and being sold together as a unit. Call Dr. Pardo at (406) 585-8498 or ipardo@q.com. Bozeman, MT
People with Answers.
Service you Trust.

2013

January
7 Montana Legislature convenes
18 MDA Legislative Day at the Capitol. See page 8.
19 MDA Board of Directors meets in Helena.
31-Feb 1 Billings Mid-Winter, Dr. Corky Willhite and Dr. John Cranham. Call 406.259.0110. Details and registration brochure at www.mtdental.com.

March
15 MDA Spring CE with Dr. Steve Rasner. See page 10.
22 Montana Board of Dentistry Meeting

May
1-3 MDA Annual Meeting, Red Lion Colonial Hotel, Helena. Thursday, May 2 - Dr. Joel Weaver, "Do I Really Want to Sedate This Patient?", Friday, May 3, Dr. Dolphine Oda, Oral Pathology, and Karen Davis, RDH, founder of Cutting Edge Concepts.
2 MDA General Assembly, Helena.

September
13 MDA Fall CE featuring Dr. Jon Suzuki, Contemporary Clinical Periodontics 2013”. Helena, Great Northern Hotel.

October
31- Nov 3 ADA Annual Session - New Orleans.

2014

March
7 MDA Spring CE featuring Dr. Dale Miles, "Cone Beam CT".

May
1-2 MDA Annual Meeting, Hilton Garden Inn, Missoula, Friday, May 2, The Madow Brothers.