## MDA Dentists Named New Board Members for Blue Cross Blue Shield Caring Foundation of Montana

Participants in the Healthy Montana Kids (CHIP) program in need of dental care can count on help from two MDA members who are newly appointed members of the Board of Directors of The Caring Foundation. MDA President Dr. Andrew Hyams and Helena dentist Dr. Gary Mihelish were recently appointed to the Foundation Board. Administered by Blue Cross and Blue Shield of Montana (BCBSMT), The Caring Foundation is a 501(c)(3) organization that supports the state-operated Healthy Montana Kids (HMK) dental program.

This announcement of new Caring Foundation Board Members came just prior to The Caring Foundation’s major annual fundraising event, the Governor’s Cup of Montana held in Helena on June 12. Several thousand participants and donors in support of the Caring Foundation’s mission to help Montana children get access to quality dental care took part in the event. Registration fees and donations were being matched $4 to $1 as a result of a matching grant partnership with the Centers for Medicaid Services (CMS), a division of the U.S. Department of Health and Human Services.

Earlier this year, a $150,000 donation from The Caring Foundation, matched by the $4 to $1 grant, allowed HMK to expand its dental benefit from $350 to $1,000 per year, a move that is helping thousands of Montana children and teenagers get access to the dental care they need.

“We are honored to have Dr. Hyams and Dr. Mihelish join us in support of the very important new mission of the Caring Foundation – expanding access to quality dental care for Montana’s children and teenagers,” said Sherry Cladouhos, CEO of Blue Cross and Blue Shield of Montana, which created the Caring Foundation and has administered it for more than 35 years.

“They are dedicated to making Montana a better

## Dr. Ingrid McLellan Chosen New Dentist Representative

Helena dentist Dr. Ingrid McLellan was recently selected by the MDA Board of Directors to serve on the Board for a one-year term as the representative of MDA’s new dentists. She received her DMD from Oregon Health Sciences University in 2008 and practices with Dr. Roger Kiesling and Dr. David Kiesling. Dr. McLellan earned her BS degree from Montana State University in 2003. She is a member of the Capital City Study Club and has served the Fifth District as the New Dentist chair for two years. She also is a member of AGD and an alumnus of the Pankey Institute.

In applying to represent MDA’s newest members Dr. McLellan commented, “The dental profession is undergoing a shift in how we practice dentistry. It’s being shaped by the political and economic forces of our communities, state, and nation. As a new dentist with hopefully many years to practice, I want to be able to guide and define the direction our profession is going to take. Being involved with the MDA is an avenue that can help achieve this.”
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Dentistry and the Law...

This column is offered to answer some of the queries frequently posed of MDA executive director/legal counsel Mary McCue about practice issues involving legal questions. If you have a legal question, e-mail MDA at mda@mt.net or call 800/257-4988.

Question: What are the best ways to avoid a peer review or licensure board complaint or lawsuit in my dental practice?

Answer: Studies show that patients who file a complaint or lawsuit are often motivated by non-clinical factors. Poor communication skills by the doctor and staff or a poor patient-doctor relationship can result in problems for the dentist. To avoid these problems, follow these simple rules:

- Keep detailed records. A complete, documented medical history is crucial to the dental record. In the event of a complaint or lawsuit, the dental record, including the medical history, is your only good defense.

- Carefully check the patient’s medical history when prescribing medication. Verbally review the medical history with the patient and sign-off on what the patient tells you.

- Take time to document informed consent discussions. Too often the doctor will explain the treatment risks, benefits, complications, and alternatives to the patient, but will fail to adequately document this discussion in the patient record. At a minimum you should document the treatment plan, signed acceptance with specific risks, benefits (improvements the patient can expect), complications, alternatives (other procedures or the consequences of no treatment), and instructions for home care.

- Ensure the patient follows up on referrals to specialists. You should consider helping to schedule the appointment for the referral and follow-up to make sure the patient has kept the appointment.

- Carefully track test results and lab cases. You are responsible for tracking laboratory test results and lab cases for crown and bridge, prosthodontics, etc. You should have a system for doing this, whether computerized or non-computerized.

- If something goes wrong, let the patient know. You can apologize without admitting fault. Montana, like many states, has a law that provides that a doctor’s apology is not admissible as evidence against him or her in any legal lawsuit. An apology can go a long way in defusing a patient’s anger or frustration.
Billings dentist Dr. Andrew Hyams was installed as the 2010-2011 MDA president earlier this Spring at the annual meeting in Missoula. We asked him to share some information about himself and his plans for his year as president.

My mother was a schoolteacher who began her career in a one-room schoolhouse in Glengary, Montana, just west of Lewistown. Her older sister and younger brother left Lewistown for the excitement of WWII: one in Europe and the other in the Pacific. After the war, still unattached and longing for some of her own excitement, she left Montana and headed to Venezuela. Venezuela in the 1950’s was a booming oil bonanza. She got a job teaching the children of American oil patch workers in Maracaibo. There she met my father, a British mechanical engineer, who was working for Royal Dutch Shell. They started their family and soon returned to Montana. My father had many different jobs that moved us around a lot when I was young. In the first 12 years of my life, I lived in Montana, Oregon, California, Indiana, Belgium, Chile, and Ohio. My father passed away suddenly when I was twelve and since then I’ve called Montana home.

I graduated from high school in 1977 from Billings Central. I received both my undergraduate and dental education at Marquette University in Milwaukee, Wisconsin. I earned a B.S. in 1981 and a D.D.S. in 1985. There had been no dentists in my family. I thought I might become a fish and wildlife biologist in college, but changed my mind as graduation approached. I had attended a dental career seminar in high school at the Oregon Health Sciences University in the summer of 1976. The profession appealed to me because it seemed like a perfect blend of artistry and science.

I met my wife Janet while I was a student at Marquette. She is a physical therapist by training but has been primarily a stay-at-home mom for the last eighteen years. We have been married now for 27 years and have three children. Aaron graduated from Marquette University and is currently a history graduate student at the University of Montana. Margaret is a junior in pre-dental studies at the University of Portland. Ellen is a senior at Billings Central and is a member of that great Rams girl’s soccer team looking for a three-peat.

I became involved at the local level in organized dentistry soon after establishing my practice in Billings. I served on the local peer review committee, executive committee, midwinter meeting committee, and later as treasurer and eventually president of the Ninth District. At the state level, I initially became involved with the effort to establish a dental hygiene school and later as a district representative board member. I always joke that I got to the level in the MDA that I have because I don’t know how to say no. And that is true, but I so enjoy working with the best dentists in the state that I find myself always wanting more.

I think the most critical issue facing dentistry today is the assault on our status as a profession. We must continue to hold out for the welfare of our patients against the forces of self-interest, mediocrity, commercialism, and greed. That is our duty as professionals. This must be our principal issue. We cannot compromise on principle. There are complicated issues facing our profession today. The issues of education, access, workforce, etc. must all be dealt with. Let us use this association to further the dialogue and action towards that end. The vast majority of our membership would agree with these statements. Unfortunately, it is usually a silent majority. One of the noble characteristics of our profession is the quiet modesty exhibited by most
**MDA WORKS TO PROMOTE HEAD START DENTAL HOME INITIATIVE**

*Article contributed by Dr. Kevin Rencher, Helena pediatric dentist*

The Montana Dental Association and the Montana Chapter of the America Academy of Pediatric Dentistry are joining forces to ensure that every child enrolled in Head Start has a dental home. To “kick-off” the partnership, there will be a joint meeting between dentists and statewide Head Start leaders in Helena on September 10th. This meeting is open to all members of the Montana Dental Association. Continuing education credit will be available for this course.

Oral Health is integral to the healthy physical, social-emotional, and intellectual development of every child. Unfortunately, many children in America suffer from poor oral health and a lack of access to oral health care. The 2000 Surgeon General’s Report, “Oral Health in America,” noted that not only is dental caries the most common chronic disease of childhood, but that low-income children suffer from twice as much tooth decay as more affluent children. Current statistics indicate that 28% of all preschoolers between the ages of 2 and 5 suffer from tooth decay, but in Head Start programs, decay rates often range from 30%-40% in 3-year-olds and 50%-60% in 4-year-olds. Head Start leadership, staff, and parents have identified poor oral health as the single most important health issue facing Head Start programs nationwide. The emphasis placed on oral health reflects an understanding that oral health education, prevention, and early diagnosis and treatment are key to healthy development for Head Start children.

"A TASTE OF HOME": MARYLAND DENTIST FORMS NON-PROFIT TO SUPPORT OUR DEPLOYED ARMED FORCES

*Article contributed by Dr. Kevin Miltko, MDA Immediate Past President*

Traveling to the Washington Leadership Conference has exposed me to many aspects of organized dentistry that otherwise I would have been unaware. This year I had a free evening due to the day of travel required to arrive at the WLC on time when traveling from Montana. I desired to see the Washington Capitals NHL team play and as luck would have it, I was able to attend in the ADPAC suite box. ADPAC has this suite box equipped with the ADA logo as “the leaders in oral health care delivery” prominently displayed. As you are aware, socializing at sporting events is an integral part of doing business and ADPAC utilizes this space well in taking care of our ADA business in DC. On some nights, ADPAC allows select dental charity groups the use of the suite box to help their charities for fundraising purposes. On the evening I was attending, a Maryland based charity called "A Taste of Home" (ATOH) was utilizing the suite box for some lucky bidders from their most recent fundraising auction.

ATOH was founded by Maryland dentist Dr. Robert Strahl. The mission of ATOH is to provide materials that will give physical and emotional support to our troops stationed overseas. Items are sent to the troops to improve morale. Such items in the care package might include DVD’s, candy, cookies, personal items etc. ATOH was founded in 2006 to support the troops of the Maryland National Guard that were in Iraq. The first corporate sponsor of ATOH was the Maryland Dental Association. As stated, the ADA through ADPAC has also been a partner in supporting ATOH’s efforts. Dr. Strahl had on display a photo book of the troops and their show of appreciation for the efforts of ATOH to ease their deployment. It was

continued on page 17
MDA Annual Meeting Tours PDT Factory

Article contributed by Dr. Kevin Miltko, MDA Immediate Past President

This past MDA annual meeting featured several unique events. One of these events was a tour of the Missoula-based Paradise Dental Technologies (PDT) factory. PDT was founded in 2000 and was based out of CEO Linda Miller’s garage. PDT produces many dental instruments including their popular Montana Jack scaler, Ultimate Edge Kit sharpening system, and Platypus Orthodontic Flosser. PDT has been a big supporter of the MDA annual meeting having been a sponsor of the MDA Thursday reception and entertainment for several years. This year, PDT hosted a tour of their Missoula facilities along with a wonderful reception of food and drink. Approximately forty attendees boarded the PDT shuttle buses to take the tour.

The tour was given by CEO Linda Miller and Sales Manager Jaime Tillotson. The tour was fascinating as it displayed the complete fabrication of dental instruments from start to finish. Many different steps and personnel are involved in the bending, shaping, sharpening, and polishing of these finely made precision instruments. Having used these instruments for years, many of the tour participants were amazed at the steps and techniques involved in production.

The PDT employees typically work shifts that end at 3 pm. In order to accommodate our group, these fine employees voted to stay late for our 5 pm tour. These were people who clearly took pride in their work and precision craftsmanship. It was also evident on the tour the commitment of PDT and its employees to the Missoula community. Numerous photos of local PDT sponsored sports teams, especially youth softball, were on display. It was also noted the community involvement of the individual employees as in their support for the local Watsons Children’s Shelter. Altogether, PDT displayed its community minded involvement along with their willingness and dedication to producing the finest in dental instruments.

The PDT tour was a fun and educational event for all attendees. Dental instrument fabrication is a detailed, multi-step process requiring finely trained and dedicated employees. For further information on PDT, log on at www.pdt dental.com.

MDA member and retired Helena dentists, Dr. William “Bill” R. Tiddy passed away on April 22 after an extended illness. He was 73 years old. Dr. Tiddy was born in Havre on June 9, 1936, to Will and Alma Tiddy. He was raised in Butte and graduated from Butte High School. He attended Northwestern University in Evanston, Illinois, and Northwestern Dental School in Chicago, graduating in 1961. He served as a dentist in the U.S. Air Force for two years before starting his own dental practice in Helena in 1963. He retired in 2001. During this time he also practiced as the dentist for Boulder River School where he specialized in genetic research.

Dr. Tiddy married Wilma Pittelkow on Sept. 17, 1960, and they had three children: Bill (Jeanne) Tiddy, Ellen (Brent) Puckett and Laura (Chris) Hill. They divorced in 1992. He later met and married his best friend Betty Thomas on Oct. 30, 1998. Betty’s two sons, Jason (Brandi) Thomas and Dell (Katie) Thomas were an important part of his life.

He loved the outdoors, especially hunting and archery, and always loved a good laugh. He leaves behind his children, their spouses and his beloved grandchildren, Lindsay, Lexi and William Tiddy; Emily, Nicholas and Michael Puckett; Brian and Emma Hill; Andy, Ashley and Samantha Thomas; and Ryan and Leah Thomas. He also leaves behind his trusted companion, Moose.

In Memoriam

6 MDA News • 2010 - Vol. XXXI, No. 3
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The Montana Dental Association again honored the recipients of its annual awards for dental excellence at its annual meeting which was held in Missoula in April. This year’s winners were Dr. Thomas J. Wickliffe of Billings and Dr. John E. Smith of Helena.

Dr. Wickliffe, the recipient of the 2010 T.T. Rider Award, was nominated by the members of the Ninth District Dental Society. When his colleagues in the District wrote to support his nomination for this prestigious award, they stated, “Dr. Tom Wickliffe exemplifies professionalism and leadership in the dental profession and his community. He is highly respected by his peers on local and national levels. Tom also exemplifies the mission statement of the American College of Dentists – ‘to promote excellence, ethics, professionalism, and leadership in dentistry.’”

They also commented, “Tom has done so much more than being just a good dentist. He has strived to make the profession better and the individuals who practice dentistry excel. Tom is very deserving of the T.T. Rider Award, as he truly is the best that dentistry has to offer and lives his professional and personal life in a manner that all dentists should strive to emulate – and he is a fantastic banjo player.”

Following dental school Dr. Wickliffe was commissioned by the Indian Health Service and practiced as a general dentist from 1973-1975 in North Dakota. Following graduation from graduate school in 1977 he began his private practice in pediatric dentistry in Billings, Montana.

Dr. Wickliffe is the current president of the American College of Dentists. He was elected Regent of the College in 2003. He has served as president of the Ninth District Dental Society and on the District’s membership and nomination committees. He is the past chairman of the Children’s Dental Health month program and the Ninth District Dental Society Midwinter meeting. He is also president of the Montana Academy of Pediatric Dentistry and past chief of the dental section of Billings St. Vincent Healthcare and the dental section of the Billings Clinic. He also has served as president of the Montana section of the American Society of Dentistry for Children. He is a Fellow in the American College of Dentists and the American Academy of Pediatric Dentistry and a Diplomate of the American Board of Pediatric Dentistry.

In addition to his activities in his profession, he has been active in the Billings community as a member and past president of the Billings Optimist Club, member and board member of the Billings Rotary Club, section chair for United Way, and board member for the Billings Symphony. He also served as a member of the Yellowstone County Conference of Youth Court.

Dr. Wickliffe received his Bachelor of Arts degree in zoology from Indiana University in 1968. He attended dental school at the Indiana University School of Dentistry and received his M.S.D. degree in pediatric dentistry in 1977. During his residency he was the recipient of the prestigious United Cerebral Palsy Fellowship at Riley’s Children’s Hospital.

The 2010 winner of the Clinical Excellence Award, Dr. John E. Smith, was nominated by his close friend and colleague, Dr. Joel Maes, also of Helena. In his nomination Dr. Maes stated, “John is involved in every facet of dentistry. He is an excellent clinical dentist. He is a conscientious and determined leader in attending and putting on continuing education courses and mentors the young dentists of Helena. He has been a leader in his profession and his community. John demands perfection from himself in the practice of his profession and in his relationships. His intelligence is legendary, but he is careful not to show it off. He quietly offers suggestions and on request, offers advice. Those of us who know him listen carefully at those times. He is not judgmental; rather he is helpful and generous in his assessment of others.” Dr Maes further commented, “John has unselfishly given of his time, energy, and money to promote our town and especially the young people of our community. The list of activities he has participated in and the recognition John has received is impressive.”

Dr. Smith has achieved master level in the Academy of General Dentistry. He is a founder of the Capital City Dental Study Club and the Helena Cooperative Dental Clinic which serves the working peer and indigent of Lewis and Clark County.
He earned his B.S. degree in biology from the University of Oregon in 1978 and his dental degree from Oregon Health Sciences in 1982. He completed a general practice residency at the U.S. Naval Hospital in San Diego in 1983. He then served as a dental officer from 1983 to 1986 and has practiced general dentistry in Helena since that year.

Dr. Smith is a Fellow in the Academy of General Dentistry and served as the Montana president from 1992 to 1994. He also is a member of the American College of Dentists, Omicron Kappa Upsilon, and International College of Dentists. He received MDA’s prestigious T.T. Rider Award in 1994 and the Lewis and Clark County Public Health Award in 1994. He was awarded the Excellence in Oral Health Award from the Community Health Association of Mountain/Plains States in 2002 for his support and commitment to the underserved.

He has served on the Lewis and Clark County Board of Health, as chair of Lewis and Clark County Cooperative Dental Clinic, and on the St. Peter’s Hospital Foundation Board.
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ABOUT THE CLINICIAN
Professor Karen A. Baker has been on the Dental College faculty at the University of Iowa for 28 years and occupies a unique role in dental practice and education. She is a clinical pharmacist with a Master’s degree in clinical pharmacology and therapeutics and is focused on patient-specific dental drug therapy. She has given over 800 programs nationally and internationally and holds memberships in many dental and clinical pharmacology and therapeutics organizations. Ms. Baker is on the editorial board of the Journal of the Academy of General Dentistry. Her dental education-based pharmacy and drug therapy consultation center is the only one in the United States. She has authored more than 50 articles and abstracts and lectures extensively in pre-doctoral and graduate-level courses at the University of Iowa.

ABOUT THE COURSE
The range of drug therapy options available to dental practitioners has greatly expanded over the past ten years. This expansion has opened the door to unprecedented therapeutic successes as well as disastrous drug misadventures. This course will update the dental team on recent developments in dental pharmacotherapy while providing strategies for prescribing to ensure therapeutic success. Drug therapy and alternative medicine reference sources will be listed and critiqued as to usefulness in daily practice. Clinically relevant information about effectiveness, adverse effects, patient specific drug selection criteria, dosing, and cost will be presented for therapeutic agents commonly used in dentistry. Systemic antibiotics, analgesics, and mucosal disease agents will be evaluated and discussed. Special attention will be given to certain controversial areas including antibiotic premedication of patient conditions not specified in the current AHA guidelines. Potentially dangerous drug interactions important in clinical dentistry will be listed and reviewed with emphasis on avoidance and patient management strategies. Extensive and very current handouts will be provided to maximize the chairside value of this fast-paced and entertaining course.
OBJECTIVES
Upon completion of the course and reviewing the handouts, the participants should be able to:

1. Buy and easily use the best drug and alternative medicine references for dental practice,
2. Choose the most cost effective antibiotic for a specific patient,
3. Prescribe antibiotic premedication for certain patients with a variety of implants and conditions based on screening criteria and current evidence,
4. Prescribe innovative topical and systemic therapies for both inflammatory and infectious mucositis patients,
5. Choose an analgesic NSAID or COX-2 inhibitor based on relative adverse effects, drug interactions, efficacy for pain vs. inflammation, and cost, and
6. Enhance the analgesic effects of opioid analgesics while minimizing their adverse effects.

Thank you for pre-registering. Lunch and breaks are included. No refunds issued after the course date.

Method of Payment - you may visit www.mtdental.com to register online

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Total

Registered Dentist/Hygienist/Staff Member

Address

City, State, Zip Phone

Additional Staff

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GUEST EDITORIAL

Submitted by Dr. John E. Smith, Helena dentist and MDA past president

The subject of mid level providers has given us much to ponder. Most of us are concerned about the future of dental health in America as well as the health and future of our profession. Contemplation of change raises our emotions and inflames our passions, but if there is one thing I've learned over the years it's that most issues never materialize to be as dire as they first appear and that the collective wisdom of our Board of Directors generally results in a tempered and well-reasoned path to follow. MDA leadership has asked for input from us and I would like to submit some thoughts on the matter for your consideration.

First, I would like to note that dentistry has had an excellent track record of improving the health of the public over the past 50 years. I have seen statistics indicating the number of Americans wearing some form of dentures was over 50% in the 1960’s, and decreased to 4% in the 1990’s. Water fluoridation, the advent of Crest toothpaste with fluoride in the 1960’s, and the accompanying widespread preventive advertising effort to get patients to brush at least twice daily and see their dentist regularly had an amazing effect at slowing the ravages of dental disease. Our MDA - Dental Health Awareness Committee (which eventually transitioned to become the State Dental Health Department) worked tirelessly to promote preventive education in our schools and communities. Dental materials and technologies from implants to endodontics have vastly improved over the years, making options for dental treatment and preventive care better than ever. We have a record to be proud of.

Do you remember the slogan the ADA developed for dentistry a few years ago: “Dentistry, Healthcare that Works”? What a great slogan! Compared to medicine, dentistry is good at controlling costs. Dental patients are connected with the cost of their care and are provided the opportunity to make informed decisions regarding their care and how much they can afford. (Many of us think that connecting patients with the cost of their care should have been a hallmark of the recent Health Care Reform initiative.) Patients quickly realize the cost savings they can achieve through their own preventive efforts and regular dental care. Unlike medicine, the ADA also promoted the idea of a single standard of care for the whole country. There are good dentists throughout the world, but our country is unique for a standard of care that is remarkably similar wherever you live. Citizens can rest assured that they have a good chance of being well cared for if they seek treatment in Scobey, Montana or New York City. If the government promotes midlevel providers, it will be difficult for someone out of high school with 18 months of training to provide the same level of care that someone with a college degree and four years of dental school would provide. When I say care, I mean ethical decision-making and regard for the patient above yourself as well as the mechanical process of care.

“Government” would like to intervene in dentistry to provide additional access to care and hold down dental costs or provide “free dental care” via a midlevel provider program. On the surface this is indeed a noble idea, but is it the best course of action for our nation? Government intervention does not always work out as planned. The government increased funding to dental schools in the 1970’s to boost the numbers of dentists in response to access issues and with the hope that more dentists would increase competition and lower dental costs for consumers. Dental efficiencies improved around this same time allowing dentists to see greater numbers of patients. Preventive efforts of the 1960’s and 70’s were bearing fruit and patients needed less dental treatment. These factors all combined to create the “busyness crisis” of the mid 1980’s. Dental costs did not go down but increased because dentists still needed to make a living and pay off loans. Dental professional incomes did decrease and applicants for dental schools declined because dentistry was not the monetarily favorable profession it had been. Schools eventually closed and students were accepted into remaining schools with lower standards than in previous years. In this case, government intervened with a treatment model and didn’t grasp that prevention of disease has been the key to our success and the reason our society’s dental health had improved so dramatically. We all know that it is less costly to maintain a sound healthy tooth than to maintain and repair diseased teeth and tissues.

I think a similar event may be occurring now and we as an association are partly responsible for its effects. Access to care has been an issue for many years and our response has not been to increase efforts at disease prevention, but to focus on providing increased access to care for dental neglect. We have switched from emphasis on “Children’s Dental Health Month” a primary prevention focus benefitting everyone to “Give Kids a Smile “ a primary treatment focus benefitting a few. We no longer have radio and television advertising promoting regular brushing habits and regular dental check-ups. The numbers of dental hygienists volunteering to teach preventive education in classrooms has declined. Our state is no longer supplying toothbrushes to students or overseeing the fluoride rinse program for elementary students. These were programs that benefitted all children regardless of social class and raised the awareness of good dental health on a weekly basis. The government is trying continued on next page
to expand low cost or free dental care through increased Medicaid funding, increased CHIP funding, and community dental clinics, which benefits us, but is this making our citizens healthier? I have spoken with or heard from several pedodontists around our state who feel the numbers of children experiencing dental caries is increasing. This is subjective, but it is a wake-up call and we need to ask ourselves if we as an organization are leading the public in the right direction. In our defense we did participate in the State oral health meetings and tried to encourage increased water fluoridation and better coordination of preventive programs around the state, but increased dental treatment seemed to them to be more urgent and we let the urgent crowd out the important.

Dental cost is a motivating factor in encouraging prevention for better dental health. People have to value their teeth and realize that their own dental homecare can save them greatly, both monetarily and in quality of life. If we stand by and watch our society promote the idea that people shouldn’t have to pay for dental treatment, are we really helping people or are we sending many more to a life of poor health and disregard for their teeth. It is difficult to imagine that providing free or reduced fee care to more and more people will cause dental health to decline, but without incentive to prevent disease – it undoubtedly will. We will raise a generation where personal responsibility is overlooked and free dental treatment is expected.

I don’t know if the mid-level provider program will ever be a big issue in Montana, but if it does become an issue I would hope that the MDA Board would stand for our ideals in a gentle, respectful manner before our legislature and at least get them to wait a few years before making any decisions. I would also like the Board to consider renewed strategies for prevention of dental disease in our state. I think we need to go back to an emphasis on Children’s Dental Health month, encourage the state to reinstate the fluoride rinse programs, promote water fluoridation, and hire Preventive Dental Health Coordinators to work in schools and Reservations around the state.

MDA MEETING FEATURES MONTANA LYRIC OPERA

Article contributed by Dr. Kevin Miltko, MDA Immediate Past President.

This past MDA annual meeting featured entertainment from the Montana Lyric Opera. MDA President Kevin Miltko sponsored the Thursday night event. Montana Lyric Opera is a 501c-3 non-profit based in Missoula that is committed to bringing the art form of opera to Montana. At the MDA event, MLO performed its popular traveling "Opera on Draft" performance. Professional opera was combined with local talent to perform a delightful show that encouraged the audience in active participation. MLO has had several past successful productions including last summer’s critically acclaimed production of "Rigoletto". In addition, each August, MLO hosts its Youth Opera Camp that is open to all interested youth. The culmination of the camp is a youth opera. It is truly amazing to witness the talent of these children.

This year MLO is proud to produce "Madama Butterfly". Performances will be August 11, 13, and 15 at the University of Montana. See their website at www.mtopera.org for more details on their productions, youth camp, and other ways to get involved. Tickets can also be purchased at this website. This performance will feature guest professional opera singers complemented by local talent and the Missoula Symphony Orchestra.

Dr. Tiede and Dr. Foster will be moving Missoula Pediatric Dentistry, P.C. to a new location in Missoula on or about the 1st of December through the 1st of February, 2011. They would like to sub-lease their 2,970 square foot, highly-visible dental clinic located at 1300 S. Reserve Street, Suite B, and sell the very good Adec equipment purchased new in 2005. The clinic has x-rays and nitrous delivery system in each of the six fully-equipped dental operatories. This modern facility has digital technology capabilities in each operatory which is fully integrated with the front office staff. Equipment may be purchased as needed with any additional equipment moved to the new location. If interested, please contact Missoula Pediatric Dentistry business manager, Paul Tiede, at 406/541-7334 or pedident@blackfoot.net.
MDA member Dr. Anita Masaitis finds herself practicing 50 miles south of the Canadian border, on the edge of the Bear Paw and Little Rocky Mountains, serving Montana’s Native Americans. She is stationed at the Fort Belknap Service Unit which covers patients throughout the reservation in Blaine and Phillips counties and is chief of the dental clinic at the Eagle Child Health Care Center in Hays.

Dr. Masaitis comments, “This place is like a MASH unit. We have 5,200 patients and two dentists. We have to triage the patients to determine who needs care the most for the day and send others home. We were without a registered dental hygienist for two years and just had one hired about two months ago. What a blessing that has been. There are a lot of health problems across the reservation and the decay and infection rate here is double that in more urban areas. My entire staff at the clinic is Native American and they are the best. They work 11 hour days sometimes and never complain. They offer solutions on how to handle this mass amount of patients. The entire hospital staff here has pulled together for me to help me to furnish a house for dental externs who are coming.”

“It has taken awhile for the patients to trust me because many doctors have come in the past have hurt them. Some of the patients have taken out their own teeth. Many times I admit a patient to the hospital because what started as a tooth infection is now cellulitis. My patients are very appreciative of what I do. They make me gifts and cook me stuff. I drive an old car, my husband and I are not rich, and they know I am just like they are. I want them to know their doctor. I live on the reservation so they can get to know me. I want to know them and you can’t learn this by driving in and out of here for work only.”

MDA dentist Dr. Dan O’Neill of Butte visited Hays earlier this year to volunteer at the dental clinic. He comments, “The Indian Health Services clinics need dental support. They need dentists to volunteer their time, to provide services. There also are opportunities for dentists to contract with the tribal authorities to provide dental care. I thoroughly enjoyed my experience there. It was an opportunity for me to provide dental care, in a modern dental clinic, with up to date equipment and supplies. The administration and staff at the Fort Belknap Agency and Hays clinic were professional, courteous, and wonderfully friendly.”

He continues, “There also are opportunities to enjoy tribal culture that you would not encounter elsewhere. We all know that there are opportunities to volunteer in third

world countries, disaster zones, and other places, but this is a terrific opportunity for the membership of the MDA to ‘give back’ here in our own state, to do some good. The application process to become a public health/Indian health provider can be onerous or overwhelming to the uninitiated. But you have to realize that the federal government has dictated to the clinic administrators, whether in Montana or another location, the rules that need to be followed. All I can say is that if you are interested in volunteering, hang in there when you are working your way through the process. It is well worth the effort!”

Dr. Masaitis was grateful for the time Dr. O’Neill spent in her clinic. She says, “It was great to have him here. He was so helpful and we would love to have other dentists from the Montana Dental Association come to volunteer at the clinic.”

Dr. Masaitis grew up in Nanticoke, Pennsylvania, and graduated from dental hygiene school in 1982. She practiced dental hygiene from that year until 2003 when she entered dental school. As a hygienist she left her small hometown of Nanticoke and travelled the country with her husband, working in general and periodontic practices in many states including New Hampshire, South Carolina, and Colorado.

When asked why she decided to become a dentist, Dr. Masaitis commented, “I had taken the career of dental hygiene to the end. When I had finally settled in one place in Colorado it was just was not mentally enough for me, I did not want to do the same thing everyday. I realized that I loved dentistry and the one-on-one contact with the patients. At that point the only logical choice was to upgrade my education so I applied to dental school.”
Dr. Masaitis attended the University of Las Vegas School of Dental Medicine, graduating cum laude in 2007 with a DMD. While in dental school she helped with the Give Kids A Smile program and published several articles concerning low income dental needs and tobacco cessation issues.

She has been in Hays since 2008 and plans on staying there. She says, “I love living in a rural setting. Montana is one of the most beautiful states in the country. There are two mountain ranges here and I plan on building a small house in one of them. I lived ‘off the grid’ on 35 acres in Colorado in my past life and want to return to that. Hays offered this opportunity to me. I went straight into public health when I graduated from dental school as this was my original desire, even as a dental hygienist. I have no regrets and love my job. I make enough money to pay my bills, pay my school loans, and get the biggest payback in my heart. The biggest challenge is that there are more people in pain and need of dental care then there is of me.”

Since arriving at the Hays dental clinic Dr. Masaitis has had little time to enjoy the recreational opportunities the area has to offer. “I work 10-11 hour days right now, there is not much time for a balanced life, but it will come. I target practice, play bingo on occasion, love to walk around as my husband takes photos of the world around us. And I want to travel, I still have that gypsy blood in me.”

She sums up her life in Hays this way, “Montana to me is the last frontier, with honest people and hard workers. A place where people are still nice to their neighbors, it is the way Colorado used to be 15 years ago. I vacationed here for 20 years and now I live here. I am truly blessed and love my life. This is one of the most rewarding professions anyone can have. You gain respect from the community as a professional and you gain personal gratification from your work.”
“Hi, my name is Doug Hadnot, and we’re from the Montana Dental Association” was the greeting repeated several times last week in Washington D.C. Kevin Miltko, Kevin Rencher, and I traveled to our nation’s capitol for the annual ADA Washington Leadership Conference. The purpose of the meeting is to educate our grassroots volunteers on current issues and legislation affecting dentistry, and to provide an opportunity to meet with our members of congress to discuss those matters.

It was a particularly exciting few days in our Nation’s Capitol, with the Nuclear Summit going on a few blocks away at the Convention Center. Forty-nine heads of state were in town for the meeting, and many of them were staying across the street at the Willard Hotel. The surrounding area was blocked off with concrete barriers, and there were secret service agents everywhere. There were security checkpoints at both ends of the hotel, and motorcades coming and going, always with the lights flashing and sirens wailing. Nonetheless, our conference opened on Monday with a review of current legislation. The bills we are following this year are as follows:

H.R. 4626, the “Health Insurance Industry Fair Competition Act” would repeal the McCarran-Ferguson Act which was passed almost 65 years ago, granting insurance companies immunity from anti-trust laws. It would level the playing field for patients, providers, and insurance companies, and provide for greater competition and innovation among those companies. The bill was passed in the House by an overwhelming 406 to 19 vote. It was included in the Health Care Reform Bill at one point, but was removed during the last minute compromises on that bill. If we can get the Senate to accept and pass the House Bill, then it’s a done deal. If not, then we have to start all over in the next session.

H.R. 3763 would exempt small businesses, including Dental Practices, with 20 or fewer employees from being treated as creditors under the Fair and Accurate Credit Transactions Act of 2003, the “Red Flags Rule”. As it stands now, we may be considered as creditors if we extend any sort of payment plan to our patients. Dr. Kevin Miltko, Dr. Doug Hadnot, and Dr. Kevin Rencher.

representative Denny Rehburg and a staff aide meet with Dr. Doug and Sue Hadnot, and Dr. Kevin Miltko.

H.R. 5000, “The Dental Coverage Value and Transparency Act of 2010” was introduced last week to address some of the unfair provisions that have recently been included in dental insurance plans. Among them are setting fees for non-covered services, coordination of benefits, assignment of benefits, and bundling of procedures. Several states have already passed, or are considering, similar legislation. This bill would apply to ERISA plans, and could serve as a model for legislation at the state level. With only a few months left in this Session of Congress, we really don’t expect too much activity. But it will be back next year, and that’s pretty much the way the game is played.

Our meeting continued on Tuesday morning with comments from several members of Congress, including the Republican and Democratic chairmen of their Campaign Committees. Rep. Pete Sessions (R-TX) was very upbeat about the prospects for Republicans taking back a majority in the House. His counterpart, Chris Van Hollen (D-MD), was not nearly so enthusiastic about the Democrats holding on to their position of power. As an aside, many of the people I talked to at the meeting were pretty much fed up with the intrusion of government into their business, and personal lives, and very disappointed in the process which occurred (or didn’t occur) surrounding the Health Care Bill.

be required to implement a detailed, and written plan to prevent identity theft from our patient’s personal financial records. The Federal Trade Commission has acknowledged that identity theft is not a problem in dental offices, and that the law was probably not originally intended to include them, but nonetheless we will be included if we don’t get this exemption. The FTC has granted a couple of short-term exemptions already, but time is running out. This bill was passed in the House last October on a unanimous 400-0 vote, and now we just need to get the Senate to take action. There is really no opposition, and we have a good chance to get this done.

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Everyone generally agreed that the upcoming mid-term elections will be very interesting.

We met with Senator Jon Tester and his staff on Tuesday afternoon. He was very supportive of our positions, and we will continue to follow up, particularly with the Red Flags Rule legislation. He is on the Senate Banking Committee, which may be the key committee to get the bill through the Senate. Senator Tester is very personable, and well versed on our issues.

Representative Denny Rehberg and one of his staff members attended our reception at the new Capitol Visitors Center on Monday night. We thanked him for his support of the two bills that passed in the House, and asked that he consider being a cosponsor on the dental insurance bill. As it turns out, Denny is good friends with one of our dentist members in Congress, Rep. Mike Simpson (R-ID), and he is very knowledgeable about dentistry. We had a nice conversation, and it was good to see that he is almost fully recovered from his boating accident last summer.

On Wednesday morning we were off to the weekly coffee and doughnut reception with Senators Baucus and Tester. It is held in the Senate Finance Committee meeting room, and is open only to visitors from Montana. Both Senators were there, and it was a great opportunity to visit informally. Later in the day we met with two staff people from the Finance Committee. They were not very positive about the chances of the McCarran-Ferguson repeal, due to the political wrangling that occurred in the closing days/hours of the Health Care Bill negotiations. It seemed like they were pretty tired of talking about health care, and ready to move on to preparing the long overdue budget.

We are very fortunate to have such a good relationship with our members of Congress. By going back each year, we have developed a good network of contacts with their staff people, and the face-to-face meetings are invaluable to building those friendships. We also had the opportunity to meet and visit with ADA leadership and the Washington Office staff, and lobbyists. I'm convinced that those folks are doing a great job of representing our profession. Your ADA dues dollars, and ADPAC contributions are well spent. On behalf of Kevin Miltko, Kevin Rencher, and myself, we thank you for the opportunity to attend this year's meeting, and if you have any questions, please feel free to contact any one of us.

Respectfully Submitted,
Doug Hadnot
Golfers Endure Weather at MOHF Tournament

The Montana Oral Health Foundation would like to thank Aurum Ceramic Dental Lab and Consani Seims LTD. for their continued support in hosting the recent Montana Dental Association Golf Tournament. The participation in this tournament has been well established in recent years and will continue to get stronger. I would encourage all Montana Dental Association members, supporting staff, exhibitors, and dignitaries, to continue playing. We all get busy in our lives and it is important not to forget to have a day of comradely, young and old, mixed with fun.

The golf tournament was set up at Canyon River Golf Course in Missoula. It was obvious Canyon River wanted us back because they made every effort to take care of us, ranging from the excellent food they provided for lunch and the warm hot snacks mixed with beer they provided for the post tournament celebration. There were plenty of awards given out by Consani Seims LTD. and Aurum Ceramic Lab. Pretty much it’s a given that if you show up for the tournament you go home with something more than just a smile.

We all arrived at our seminar locations in the morning at 8 AM to beautiful sunny sky, 45° weather and a snow line that leveled out 500’ above the golf course. It was gorgeous and the sponsors of the tournament said “let’s play”. Friday afternoon at a 1:30 tee time the conditions had deteriorated but the exuberance and effort at a fundraising event was obvious again. By the middle of the round we each arrived at the closest to the pin competition on the difficult hole 7. The wind was only blowing into players left to right at 38 miles an hour with heavy rain and sleet mixed in. The hole only played 213 yards up hill. The bunker on the right was the size of a house and had a vacuum running at all times. The appropriate shot was a 4 wood as hard as you could swing out the ying yang mixed with a pull hook and let the wind bring it in. Consani promises next year they will make every effort to choose an easier par 3 but they can’t foresee the weather conditions. However this player didn’t hear any complaint. Our group only saw one happy foursome rolling back to the clubhouse with big smiles on their faces knowing that they would either be in the hot tub for the afternoon or wait for us in the bar to return. I have to tell on them. They were Suzie and Doug Hadnot, Doris Nordstrum, and Richard Moore to fill out the jovial foursome.

Players ranged from coast to coast from Robert from New York to Dr. Rick Asai the Oregon State Dental Association President. The Montana Dental Association welcomes one and all who wish to participate.

Article submitted by Dr. Fred Anderson
Practice Opportunities

**Practice for Sale**

**Northwest** - Practice for Sale: Experience mountains, rivers and a beautiful valley. This is a quality, fee for service, Family Practice. It is committed to excellence and provides all facets of patient centered care including fixed and removable Prosthetics, Surgery, Endodontics, Pediatric Dentistry and a quality Hygiene program. The growing, active community, has excellent schools, a hospital and is close to a University and International airport. Hunting, fishing and floating provide a recreational paradise.

Contact: Dr. Don Hanson (406) 862-6260

www.qualitytransitionsdds.com

**North Central** - 100% fee for service solo practice collecting $520,000 and growing. Beautiful area with immediate access to big game and bird hunting, fishing, hiking, golf and water sports.

For detailed information contact Wendy Hirai at Consani Seims Limited at (866) 348-3820. www.mydentalbroker.com

**Western Montana** - A great opportunity in the surrounding beauty of the Rocky Mountains. This family Practice offers a wide cross section of dental care plus a well trained, versatile staff with many years of experience. A perfect setting for the outdoor enthusiast (rafting, hiking, hunting, fishing and golfing nearby). The community has excellent schools, hospital, museum and public library. East, Interstate drive to a large University, international airport, cultural and sporting events. Reply in confidence to Dr. Don Hanson (406) 862-6260

www.qualitytransitionsdds.com

**Southwest** - New Listing in area of high demand. Solo practice is collecting $600,000 and has 3 ops with room for 4. The atmosphere is fun and friendly, with a highly cohesive staff and a high number of new patients each month. Owner refers out very little and has computerized ops and digital radiography. Walk away sale – available immediately. For detailed information contact Wendy Hirai at Consani Seims Limited – 866.348.3820.

**Bridger Dental Care - U.S. Bankruptcy Auction** - Internet Only Bidding - Open For Bidding June 14th and Closes For Bidding July 1 @ 10AM MDT, 822 Stoneridge Drive, Ste 3 - Bozeman Montana. **Most inventory is 2006 or newer:** (3) Dental chairs, X-RAY SYSTEMS Gendex Orthor®ax 8500 Panoramic • (2)Progeny JB-70 Intra-Oral • Acuray 071A Belmont • DenOptix Gendex Digital Imaging System; Midmark MII Ultra Clave, Midmark Sonidean Ultrasonic Cleaner; Midmark track ceiling • Ritter 354/355 minor surgery ceiling • Zoom Advanced power; LAB Harvest Smart Prep PRP • Handler Mdl Trimmer, The Machine III Precision vacuum former, PROLAB Basic lab control; WORKSTATIONS & CARTS Midmark Treatment Console w/Dell Optiplex computer, w/Asepis 21 cart, Assistant cart, (2)Optima MX Bien Air’s • Midmark Integrated Treatment Console, Midmark Storage Cabinet & Counter, (2) Midmark 6065 Mobile Treatment cabinets, Hygenst’s Cart, Midmark “The Rock” Compressor • Apollo “Gold Series” Vacuum; ACCESSORIES And More. Visit www.mbauction.com for Complete Info & Bidding Information. Musser Bros Inc (406) 652-2266 memusser@mbauction.com

**Eastern** - What recession? Practice grew over 30% last year! Friendly, safe community where the cost of living - and practicing - is low and the opportunities are high. Practice is experiencing significant growth and will collect $1,000,000 this year. Plenty of room for two doctors to practice in the six, modern operatories. There are lots of advantages to a rural area, and this practice is a prime example. Building also available for sale. Stable community with agriculture, city and county government, hospital and schools providing the bulk of the employment. Local air strip - fly in and out easily in private plane. Owner to associate back after sale. For detailed information contact Wendy Hirai at Consani Seims Limited – 866.348.3820.

**Northeastern (Scobey)** - Busy practice for sale in Northeastern Montana. Owner retiring 2009 collections over $500k, 4 days a week. Practice has grown each year with plenty more to do. Local hospital foundation will pay for your student loans. Building 1400 sq. ft. with rent of $1,000 per month. Four modern operatories. Great staff and full time hygienist that would like to stay. Wonderful friendly community. You will never find a better priced practice than this one! For detailed information contact Wendy Hirai at Consani Seims Limited – 866.348.3820.

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**Classifieds**

**Golf Tourney Results:**

From left Dr. Quinn Erwin, Dr. Neal Buffington, Heath Johnson of Aurum, and Jaime Tilliton of PDT take a break from golfing.

From left Dr. Brett Felton, Dr. Don Hansen, Dr. Tim Lawhorn, Dr. Gabe McCormick, and Dr. Jim Ouellette.

Men’s KP, Dr. Quinn Erwin; Men’s LD, Dr. Brett Felton; Women’s KP, Susie Neill; Women’s LD, Dr. Jackie Jones.

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**From left Dr. Rick Asai and Dr. Macy Hyvonen with Dr. Bob Bergeson, far right, look on while Dr. Fred Anderson displays the outdoor temperature.**
BOARD OF DENTISTRY ELECTS NEW OFFICERS

At their March 12 meeting in Helena, the Montana Board of Dentistry held elections for the positions of president, vice president and secretary. Board members elected Jennifer Porter, RDH, to the position of president. Ms. Porter was first appointed to the Board in 2006 and reappointed in 2009. She has also served as chairperson for the Dental Hygiene Subcommittee.

David Johnson, DDS, was elected vice president. Dr. Johnson has served on the Board since 2007. Aimee Ameline, DDS, was elected to the Secretary. Dr. Ameline was appointed to the Board in 2008.

Classifieds continued from page 19

South Dakota - Excellent opportunity to JOIN or PURCHASE general practice in northeastern South Dakota. Great hunting and fishing area, excellent school system, small town atmosphere with a large drawing area. General practice performing nearly all aspects of dentistry. 6 ops w/ expansion space. 1.2 M Gross. Confidential. Email: dentalopportunity@iw.net.

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I am semi-retired in Bozeman, and provide locum tenens or "fill in" dental services. Whether it is an illness, military commitment, extended vacation, or just assisting during a transition, I can help. Contact Ron DeArmond at 406/579-8103, 406/586-1768, ron_dearmond@hotmail.com.

Equipment

Dental Datebook

2010

July
8-10 Montana Fly Fishing Dental Conference, Dr. Matthew Clegg, "Endodontic Successes and Failures". Contact Dr. John McCollum, Dillon, 406/683-5125 or www.beaverhead.com/ffc.

August
26 MDA Executive Committee meeting, Helena
27 MDA Board of Directors meeting, Helena

September
10 Montana Board of Dentistry Meeting
17 MDA sponsored CDE, Karen Baker, "Pharmacology and Dentistry", Butte. (see page 10 for more information)

October
9-13 ADA Annual Session, Orlando, Florida

December
17 Montana Board of Dentistry Meeting

2011

January
13-14 Billings Mid-Winter meeting. Thurs. Lorne Lavine and Fri. Duane Shafer

March
4 Montana Board of Dentistry Meeting
25 MDA sponsored CDE, Dr. Bill Costerton, "Biofilm", Bozeman (tentative)

May
5-6 MDA annual meeting, Helena, Red Lion Colonial Hotel, Featured Speaker, Dr. Stanley Malamed, "Medical Emergencies in Dental Practice". Further details TBD.

2012

April
25-27 Montana Dental Association annual meeting. Location to be determined. Thursday, April 26 - Dr. Gordon Christensen "The Christensen Bottom Line"

Transitions

Donald G. Hanson, DDS, PC.: 406.862.6260
www.qualitytransitionsdds.com

Keeping You in Touch with Dentistry in Montana

Do you have a plan?